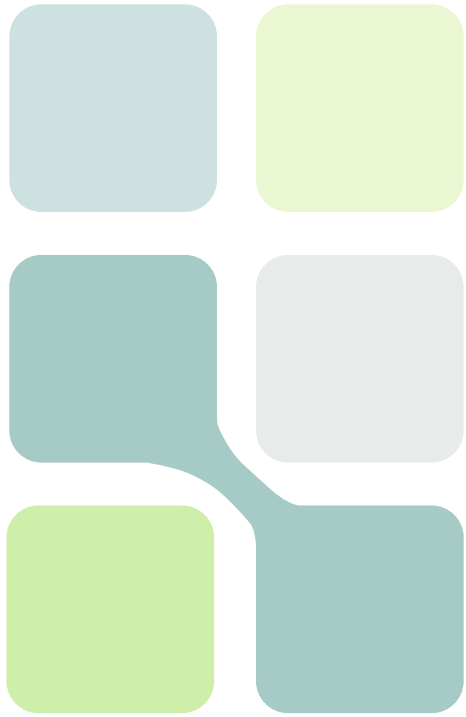


Annual Procurement Report FY23/24

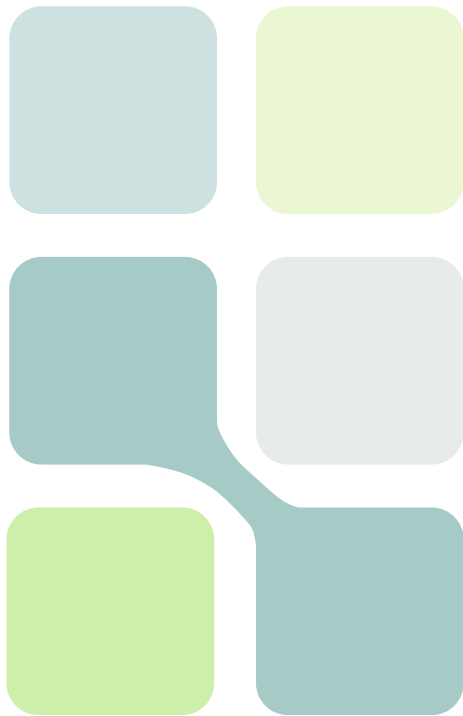
1 April 2023 – 31 March 2024





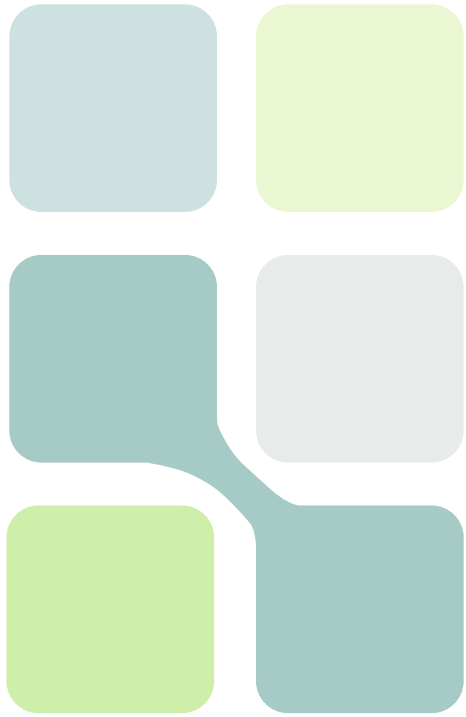
CPU TEAM





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1
INTRODUCTION &
SUMMARY



Glasgow City Council (“the council”) has an annual procurement spend of £754m. This spend is categorised across 57 commodities and is the combined purchasing power of two procurement teams; the Corporate Procurement Unit (CPU) which manages 52 commodities and £412m of the spend, the Health and Social Care Partnership (HSCP) Commissioning Team which manages 5 commodities and £342m of the spend.

The council continues to face significant financial and budget pressures. As a result, it must continually look to develop new innovative ways of working, that includes efficient and effective solutions to help reduce its spending and to increase its income. Procurement is seen as a key enabler in supporting the council’s challenging budget reductions and strategic objectives. Our Procurement Teams continue to develop robust sourcing strategies and commercial models to help mitigate the financial impact of BREXIT and the ongoing pressures placed on supply chains as a result of geopolitical tensions and climate change.

We continue to focus and increase our activity in the following areas.

- Demand management analysis
- Detailed spend analysis and trends over the contract period
- Early market engagement to inform and shape the market
- The development of ambitious outcome focused specifications that take account of supply chain challenges and Person led care for our Social work Services
- The development of ambitious outcome focused specifications that take account of supply chain challenges
- Robust and comprehensive contract and supplier management to drive innovation, savings, deliver best value and high quality care

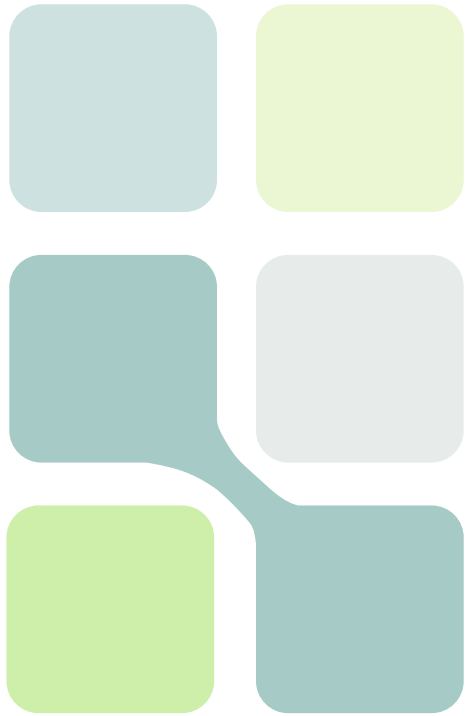
- Tracking market and cost indices to understand and challenge supplier price increases
- Embed Scottish Government Ethical commissioning and procurement principles

The council was once more recognised nationally via the GO Awards Scotland 2023/24, where we received two highly commended awards; one award was under the Social Value category and commended our [Community Benefits Supplier Recognition Scheme](#) and the other award was under the Sustainable Procurement category and this commended our Burrell Renaissance Project. These awards continue to evidence our teams hard work and drive for procurement excellence and build on our GO Awards success over the last 2-3 years.

The council is satisfied that this Report covers all areas that should be included within a public sector’s Annual Procurement Report. It will continue to monitor the Scottish Government’s Scottish Procurement Policy notes (SPPNs) on Annual Procurement Reports and will update its future Annual Procurement Reports accordingly.



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Director of Legal and Administration
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2
SUMMARY OF
REGULATED
PROCUREMENT
& SPEND



Section 18(2)(a) of the Procurement Reform (Scotland) Act 2014 requires organisations to include a summary of the regulated procurements that have been completed during the year covered by the report.

Regulated procurement refers to any procurement above £50,000 for goods and services, or £2,000,000 for works. A regulated procurement is completed when the award notice is published or where the procurement process otherwise comes to an end.

Regulated procurements can refer to new contracts and framework agreements, but also to mini- competitions, DPS ITT's and call offs from existing framework agreements.

The council completed 117 regulated and above procurement threshold procurements during the reporting period with a total award value of £809,211,226. Appendix 1 sets out a full list of the 117 procurements completed.

These procurements include projects supporting: Bulk Waste Treatment, The Collection and Processing of Dry Mixed Recyclables, Fresh Fruit and Vegetables, Business Growth Development Framework Phase 3, Maintenance and Repair of Alarm Systems, LED and Lighting column replacement, Purchase and Maintenance of Articulated Units and Ejection Semi Trailers and other Council's Business as Usual (BAU) Requirements.

The council also awarded its Civils and Infrastructure multi lot framework with an award value of over £400m.

Other contracts awarded out with BAU were for key procurements projects such as Glasgow City Region City Deal Initiative which included a number of public realm contracts.

The council also completed 62 non-regulated, non-social care related procurements with a total award value of £10,961,087 during the reporting period.

Type	Volume	Value
Awards of new Council Frameworks and Contracts (Includes DPS)	48	£528,767,689
Awards from existing Council Frameworks	22	£54,992,415
Awards from non-Council Frameworks	47	£225,451,122

The table below shows the split between Goods/Works/Services

Description	Total	No of Contracts
Goods	£45,512,818	27
Services	£346,102,490	85
Works	£417,595,918	5
Grand Total	£809,211,226	117

The council utilised multiple internal and external collaborative Frameworks to make new call offs for individual packages of social care. The total spend for the new call offs from existing council Social Care Frameworks was £8,489,000 and for social care Scotland Excel Frameworks was £1,410,000. The council also draw upon the COSLA National Care Home Contract with a total spend on older people’s residential care of £86,698,000

During the reporting period there were instances where alternative methods of procurement were used in line with the regulations and the Council Standing Orders Relating to Contracts 2022 (e.g. where there is only one known supplier)

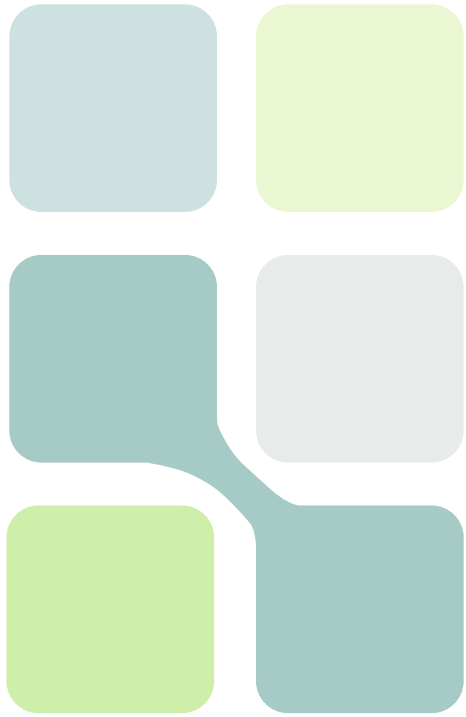
The Council currently has a commercial spend profile with 597 contracted suppliers. The table below provides further details, including the size of the organisation. 9% of suppliers are classed as unknown as the information is not available on the Scottish Information Procurement Hub.

Count by Supplier Size

Small and Medium Company	352	65%
Large Company	190	35%

*There are a total of 55 suppliers where supplier size data is not available.





3
CLIMATE CHANGE
AND
SUSTAINABLE
PROCUREMENT



As part of the council's journey towards becoming net zero carbon by 2030, public sector procurement is now viewed as a key partner and enabler as part of this transition. The council reports annually on the delivery of its Climate Plan and progress towards its net zero target, both internally to Committee and externally as part of its statutory requirements. An element of this demonstrates how its procurement policies and activities have contributed to carbon emissions reduction targets, contributed to climate change adaptation; and acted sustainably.

The council is continuing to develop and deliver against a number of sustainable related policies such as, Glasgow Climate Plan, Glasgow's Climate Adaptation Plan, the council's Fleet Strategy and Circular Economy Action Plan. These policies and plans are embedded within the Corporate Procurement Unit's strategic procurement process as are the Scottish Government's and Social Work Services sustainable tools which help to identify sustainable risks and opportunities.

Key Procurement Projects that have played a major role in to help support the council's sustainability agenda and will enhance the delivery outcomes of the council's Climate Plan. Please see an example of the key projects detailed below:

- **Study into Free Public Transport Pilot and Electric Shuttle Bus**

This contract looks into the feasibility of increased bus usage and less vehicle trips which will result in a direct reduction of transport related carbon emissions.

- **Hot Beverage Consumables**

The council continue to use triple certified coffee which has from Fairtrade, Rainforest Alliance and Soil Association. The successful supplier has provided a non-core option of its Peak and Wild coffee bean which is carbon positive.

- **Bulk Waste Treatment**

This contract seeks to divert waste from landfill and promote recycling.

- **Utility Management Software**

The provision of a utility monitoring service contributes to responsible consumption allowing the council to focus efforts on reducing greenhouse gas emissions from our highest emitters. With the inclusion of EV charge points in our data we can monitor the uptake of electric vehicles across the city as well as being able to monitor those sites within the council estate where EV charge points are being installed to support electrification of the council's fleet.

- **The Collection and Processing of Dry Mixed Recyclables (DMR)**

The collection and processing of DMR will support the new deposit schemes and will help to meet our carbon-reduction targets, while creating a more sustainable and circular economy. The collection and processing of DMR contribute to greater recycling and a more sustainable city by minimising the populations demands on the primary resources and maximising the reuse, recycling and recovery of resources.

- **Organic Waste - Food**

This contract will enable and encourage all households in Glasgow to minimise waste arising and to repair, reuse and recycle. Reducing the carbon impact of managing this waste stream and to repair, reuse and recycle which will improve recycling performance.

- **Metal freestanding bins**

This contract will help to reduce residual emissions through the purchase of blue recycling housings. The apertures on this housing should reduce the likelihood of unsuitable materials being deposited by the public which should increase the quality of material sent for recycling. Separate blue housings for material that can be recycled will contribute to greater recycling and a more sustainable city. Providing the public with access to recycling bins will help to increase recycling and reduce waste materials sent to landfill/ reduce residual emissions.

- **Tree Planting and associated works**

The planting of trees and associated habitat creation supports many actions within the Climate Plan both directly and indirectly, increasing the potential for CO₂ capture and so mitigating against climate change, providing positive outcomes by managing urban rainfall through canopy interception, managing the urban heat island shade and reducing localised wind and wind tunnels and by intercepting pollutants.

- **Organic Waste – Garden**

Enable and encourage all households in Glasgow to minimise waste arisings and to repair reuse and recycle. Climate impact is reduced as garden waste is processed into compost. Composting of garden waste puts variable nutrients back into the soil for growing of plants and vegetation. Processing garden material into compost will contribute to Glasgow's Net Zero carbon target by returning carbon back into soil for growing plants and vegetation.

- **Pollok Roundabout – Trial pits and Trenches**

The full design project would replace an existing congested roundabout, thereby reducing vehicle emissions from vehicle idling and unnecessary longer diversions by avoiding the area. The full design project also includes additional active travel infrastructure, so the promotion of modal shift, would contribute to reduce transport related emissions.

- **Green Connectors, Tree Planting, Habitat Creation and Management Works 2024**

The planting of trees and creation of associated habitat supports many actions within the Climate Action Plan both directly and indirectly supporting biodiversity increasing actual biomass (CO₂ Capture). Providing positive outcomes by managing urban rainfall through canopy interception managing the urban heat island shade and reducing localised wind and wind tunnels by intercepting pollutants.

Appendix 1 provides further details of the above projects and shows all regulated procurements undertaken in FY23/24.

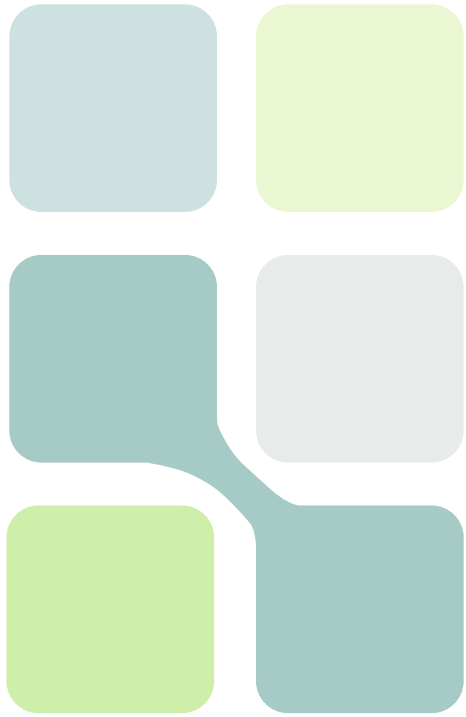
The council use the measures available in the Public Contracts (Scotland) Regulations 2015 and the Procurement (Scotland) Regulations 2016 to ensure contractors comply with environmental, social, and labour laws when performing public contracts. These measures also allow the Council to request companies to replace their sub-contractors where they have breached any obligations in the fields of environmental, social, or labour law.

Procurement and Commissioning continue to access the Scottish Government's sustainable procurement tools and guidance within its strategic procurement process to help compliance with policy and legislation, including how to take an ethical approach in delivery of all relevant procurement activity. The CPU have delivered an online workshop to other public sector bodies on the use of the SG sustainable tools and outcomes achieved.

The council continues to access the Scottish Government's Prioritisation Tool to assist in the early stage of strategic planning and to bring a structured targeted approach to the assessment of sustainable risks and opportunities within our 57 spend categories. The prioritisation tool will be completed again in FY24/25, with support from the council's Sustainable Procurement Steering Group.

The council continues to adopt the Scottish Government's Single Procurement Document to help to mitigate against the risk of its tier one suppliers/contractors and their supply chains non-compliance with the Human Trafficking and Exploitation Act 2015 and Modern Slavery Act 2015.





4
COLLABORATION
AND
STRATEGIC
PARTNERSHIPS



To provide efficient and effective procurement for our stakeholders is a key objective of the council's Sustainable Procurement Strategy 2023 – 2027 (Procurement Strategy). To support this objective, the procurement teams consider collaborative frameworks in the first instance and will use the relevant framework if identified as the most appropriate route to market and proven to deliver best value for the council.

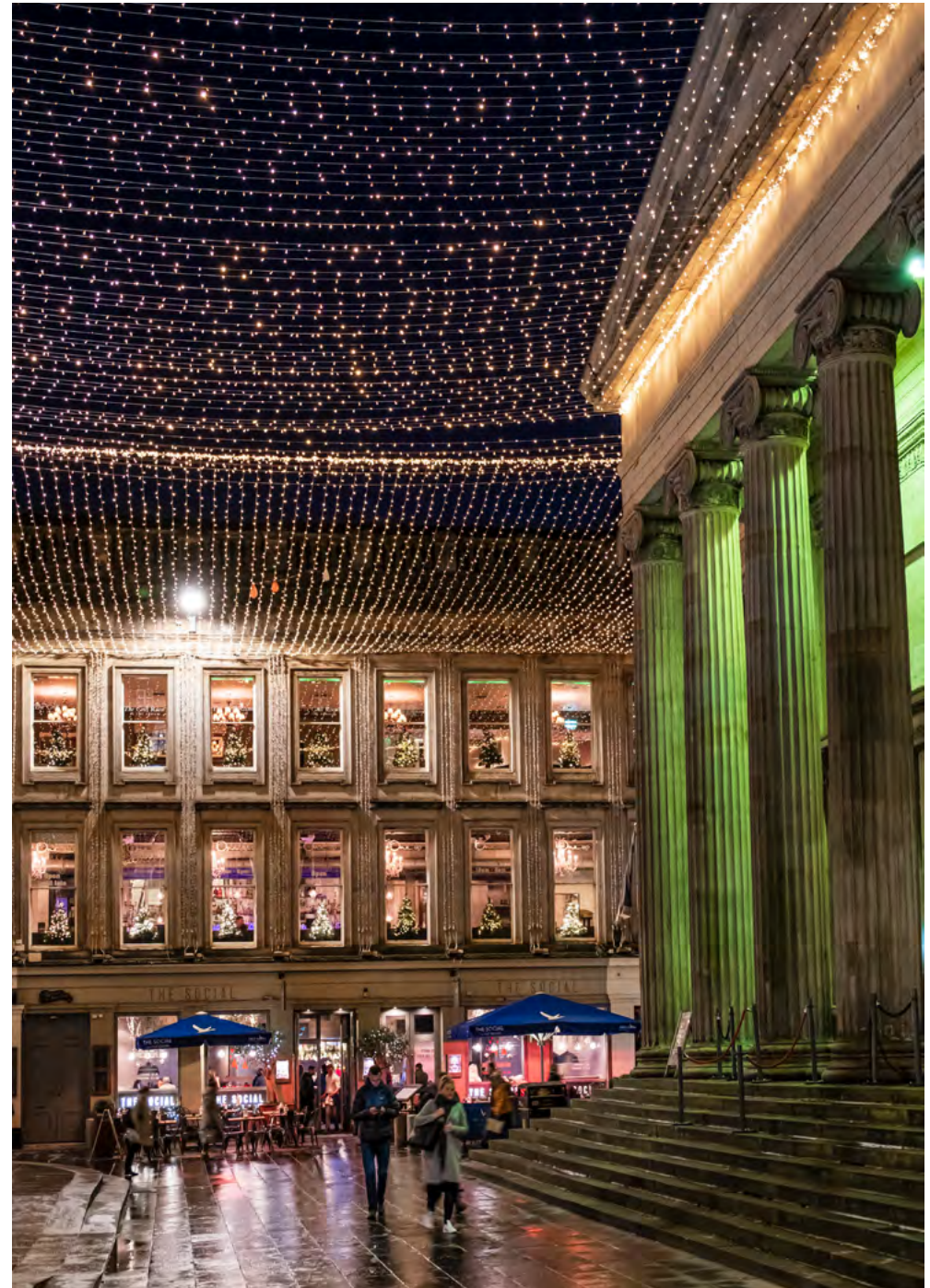
The council participated in 54 of the 63 available Scotland Excel Frameworks which is a participation level of 86% and covers a contractual spend of £55m. Other collaborative opportunities were reviewed on a project-by-project basis by working strategically and collectively with other public sector organisations and sharing work plans to identify areas of collaboration. This ongoing activity has resulted in the CPU utilising Frameworks implemented by the following procurement organisations:

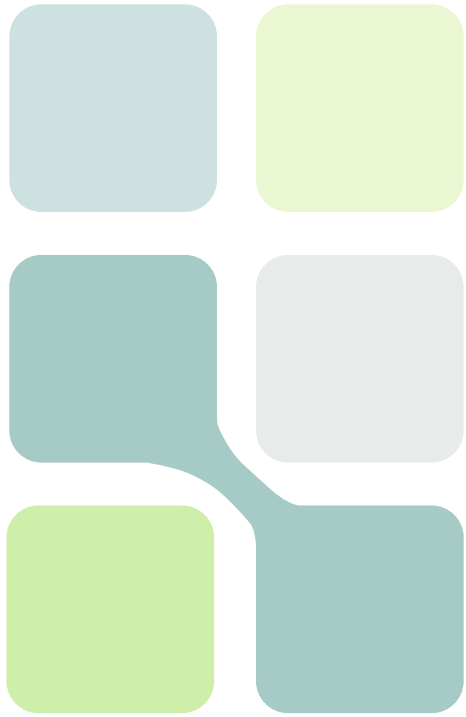
External Framework	Volume
Advanced Procurement for Universities and Colleges (APUC)	1
Crown Commercial Services	6
City of Edinburgh Council	1
Eastern Shires Purchasing Organisation (ESPO)	4
Procurement for Housing	1
Scottish Government	4
Yorkshire Purchasing Organisation	1

The council has implemented several collaborative frameworks with other public sector bodies. Please see the list below of collaborative partners that have agreed to participate in the frameworks.

Framework	Local Authority/Public Body
Supply and Maintenance of Stairlift and Hoists	Angus Council
	West Dunbartonshire Council
	East Dunbartonshire Council
	South Lanarkshire Council
	Renfrewshire Council
	East Renfrewshire Council
	Stirling Council
	Clackmannanshire Council
	Dumfries and Galloway Council
	NHS Greater Glasgow and Clyde
	North Ayrshire Council
	Falkirk Council
Scottish Borders Council	
Dumfries and Galloway Housing Partnership Ltd	
Civils and Infrastructure Framework	North Lanarkshire Council
	Renfrewshire Council
	East Renfrewshire Council
	East Dunbartonshire Council
	West Dunbartonshire Council
	Inverclyde Council

Framework	Local Authority/Public Body
Taxi and Private Hire Services Framework	National Records of Scotland
	Disclosure Scotland
	Register of Scotland
	Scottish Courts and Tribunal Services
	Scottish Prison Services
	Transport Scotland
	The Scottish Government Core Directorate
	Glasgow Clyde College
	City of Glasgow College
	Glasgow Kelvin College
	Glasgow Caledonian University
	Glasgow School of Art
	University of Strathclyde
	University of Glasgow
Glasgow Alliance to end Homelessness	





5

DEMAND MANAGEMENT,
SAVINGS AND
ADDED VALUE



‘Savings and Positive Outcomes’ is a key element of the council’s Sustainable Procurement Strategy 2023-2027. The categories of procurement savings and the process for calculation, approval, recording and reporting has been formalised and agreed by Corporate Finance and council senior managers. These calculations, categories and processes are also consistent with the ‘Procurement Benefits Reporting Guidance issued by the Scottish Government.

The savings achieved from procurement activity in FY 23/24 can be broken down as follows:

Best Practice Indicator 1A Cash Savings	£6,748,061
Best Practice Indicator 1B Non-Cash Savings	£10,502,105
Total Savings	£17,250,166

These savings were delivered by the strategic procurement teams through a combination of tendering activity and contract management. These totals represent a significant increase on previous year’s figures. While overall inflation has reduced over the last 12 months, cost drivers such as materials, labour, fuel, and shipping costs remain significantly higher than pre-pandemic levels.

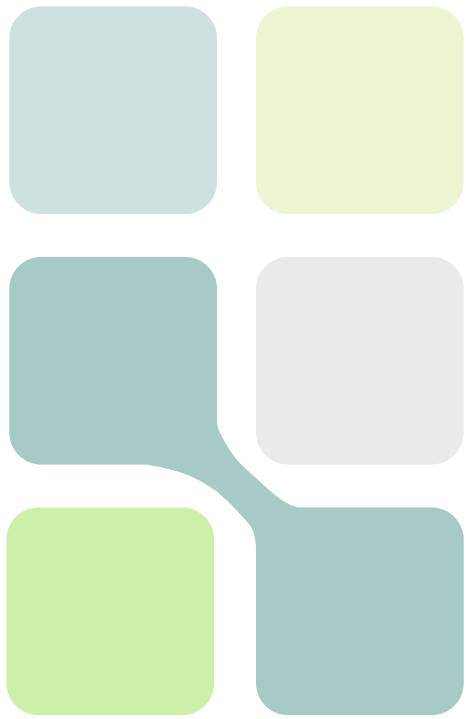
This has meant that a considerable amount of the strategic procurement workload has continued to be focused on challenging and mitigating price increases requests. The ‘Non-Cash’ saving figure quoted above includes £507,184 of Cost Avoidance savings delivered by reducing price increase requests. The value of price increases incurred during the period was £16.7m.

To further support the strategic procurement teams focus on the commercial aspects of procurement, the CPU Commercial Team was formed in 2018.

During the period covered by this report, the Commercial Team has continued to deliver comprehensive spend and demand management analysis underneath a revised list of key targeted commodities: Post, Courier & Distribution; Vehicles; Refuse and Waste; Road Materials; Food & Water; Catering; Cleaning and Janitorial; Teaching Supplies; Aids; Coach Hire.

The Commercial and Strategic Teams have continued to identify and deliver savings across these commodities which contributed to the £17.2m saving figure listed above. In addition, the Commercial Team has continued to develop training, supporting documents and templates to ensure a consistent and more commercially focused approach is achievable within the Strategic Procurement and the Demand Management Processes.

Going into the next financial year, the commercial team will continue to support the strategic teams in identifying and securing savings under the targeted commodities wherever possible. Emphasis will continue be placed on non-contract spend within these commodities (including non-contract item spend with contracted suppliers) as this will likely be the best opportunity to deliver commercial improvements. The team will also continue to identify saving opportunities resulting from demand management, income generation markets and inflationary decreases.



6
SUPPLIER SUPPORT
AND LANDSCAPE



The council was the first Local Authority to sign up to the Social Enterprise Buy Social Pledge, the buy social pledge is a values-led initiative bringing together private business, SME's academic institutions, and public sector bodies who are looking to make a commitment to bring social enterprises into their supply chain.

The Buy Social pledge signifies a transformative approach to doing business, where businesses become a catalysis for positive change in communities. The council has committed to the 5 buy social pledges.



The council has an annual spend of £8m with Social Enterprises in FY23/24.

The Social Enterprise Strategy identifies four thematic leads - Education, Economic Development, Procurement and Glasgow Social Enterprise Network (GSEN). Procurement has 10 actions with a number of these actions already being delivered. The strategy was established to help support and encourage opportunities for social enterprises to bid for and win procurement opportunities. These actions will be incorporated into the Council's new Community Wealth Building strategy, which is currently being developed.

The council continues to build upon its strong relationship with GSEN and shares its work plan to identify opportunities for Social Enterprises. The Council continues to share any quick quote opportunity with GSEN to ensure that local Social Enterprises can submit a response to the quotation. As part of our commitment to growing the sector, the Economic Development team has dedicated advisers who work with social enterprises, and also contribute to the funding of a post within GSEN to support its important work.

The Council has had early market engagement on a number of tender opportunities. The purpose of this process is to support and encourage suppliers to bid for tender opportunities covering, but not limited to; Provision of Pay as You Go Car Scheme, Civils and Infrastructure Framework, Glasgow Business Growth Development Framework Phase 3 and Bulk Waste Treatment. The Council also supported The Annual Meet the Buyer Event in 2024 which was hosted by the Supplier Development Programme.



engaging with our team of procurement and commissioning staff. The CPU were also guest speakers at the event.

The Council is committed to ensuring that all suppliers awarded business are paid within 30 days. Prompt payment clauses requiring a 30-day payment term are embedded within the Council’s contractual terms and conditions. Suppliers must also apply the same terms and conditions to its sub-contractors which are delivering and supporting a Council contract. During the reporting period the Council paid 736,484 invoices with 95% of the invoices paid within agreed timescales.

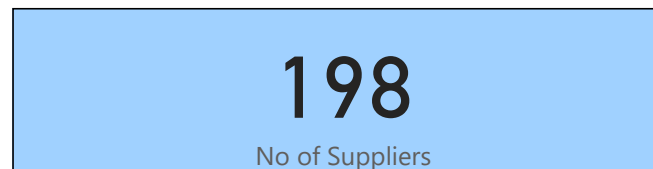
The council became an accredited Real Living Wage employer during FY 23/24. Please see the link for further information on the accreditation - [Glasgow City Council now accredited as a Living Wage employer - Glasgow City Council](#)

The council has a significant commercial spend, and a strong influencing position to encourage our supply base to pay the Real Living wage. Due to this, all relevant regulated and non-regulated contracts have a minimum 5% weighting applied against Fair work First criteria.

The diagram details the number of suppliers appointed to a Framework /awarded a contract in FY 23/24 that either: pay the Real Living Wage; pay the Real Living Wage and are a member of the Scottish Business Pledge; or don’t pay the Real Living Wage but are committed to other forms of fair work practice such as non-exploitive use of zero hour contracts, flexible working models or training.

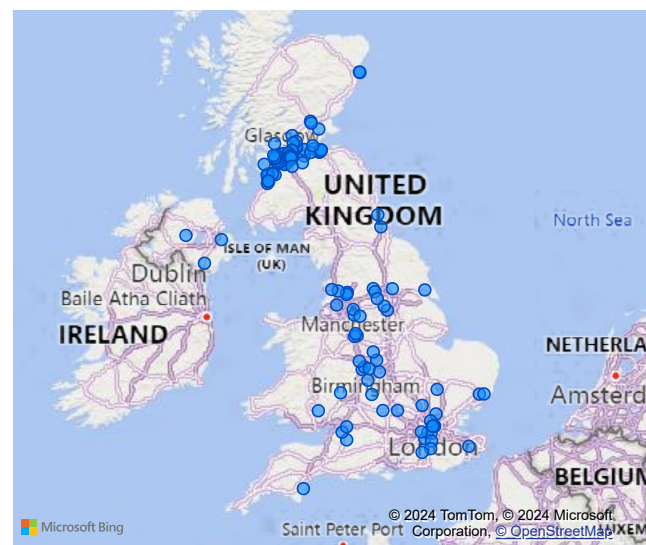
Location of awarded suppliers

Postcode as per award Letter/Scottish Procurement Information Hub



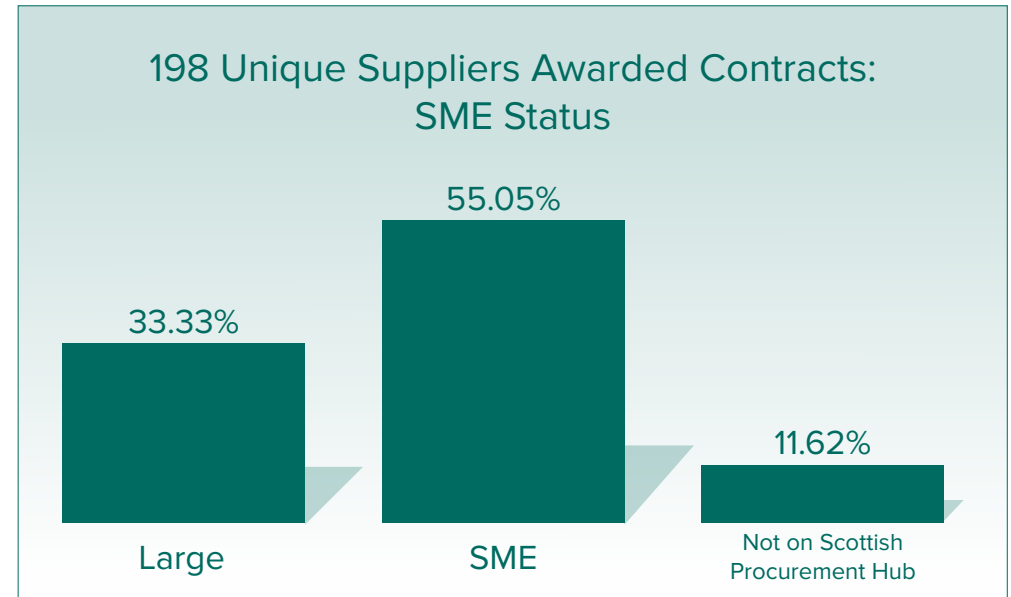
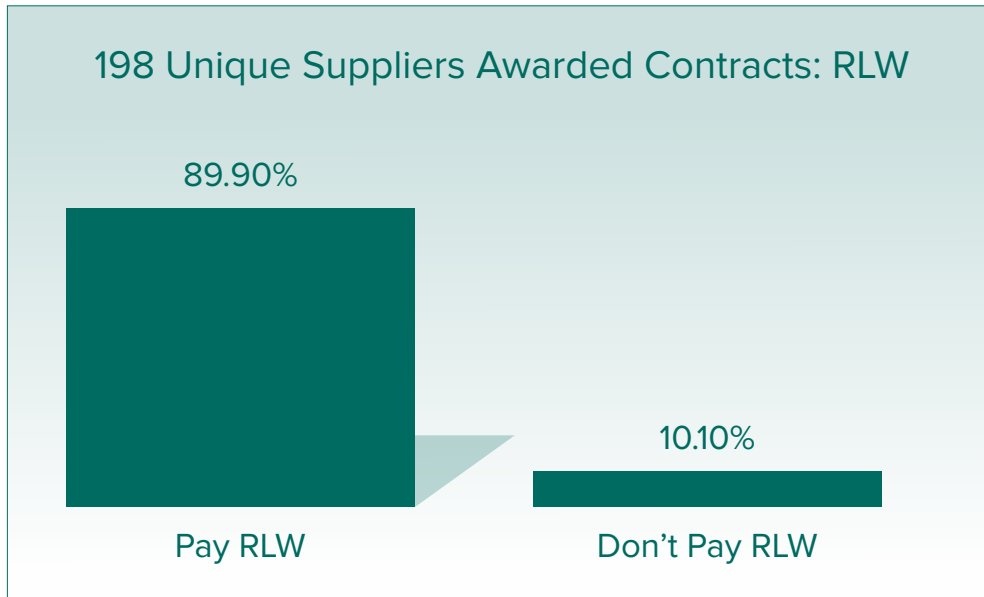
Number of Suppliers Per Location	Location
56	Glasgow
78	Scotland
64	UK
198	

Postcode as per Award Letter/Scottish Procurement Information Hub

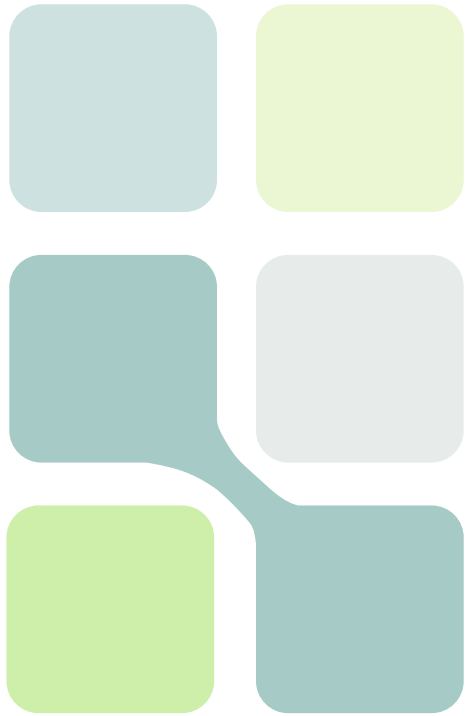


Living Wage Suppliers 23/24

SME/Large Suppliers 23/24



The Council's Procurement Strategy also encourages the utilisation of SME's and local suppliers within its quick quote process and regulated procurements. The diagrams above detail the number of successful suppliers of regulated procurements that have SME status and location information as detailed in Scottish Procurement Information



7

REVIEW OF REGULATED
PROCUREMENT
COMPLIANCE



Section 17 of the Procurement Reform (Scotland) Act 2014 (Act) requires that regulated procurements are carried out in accordance with the organisation’s Strategy so far as reasonably practical.

Section 18(2) states that an annual procurement report must include, at 18(2)(b), “a review of whether those procurements complied with the authority’s Strategy” and, at 18(2)(c), “to the extent that any regulated procurements did not comply, a statement of how the authority intends to ensure that future regulated procurements do comply”.

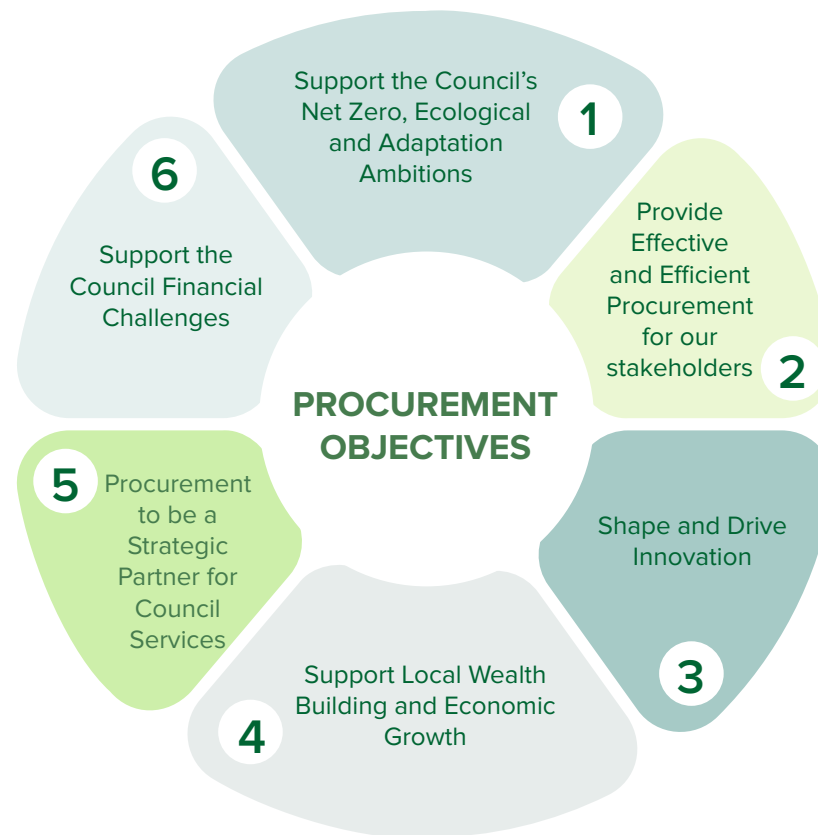
The Council’s published its new Sustainable Procurement Strategy 2023-2027 in June 2023 and this strategy sets out how regulated procurement would be undertaken in compliance with the Act. This strategy supports the council’s Strategic Plan 2022-2027 and will be continue as a key enabling strand within the ongoing reform and continuous improvement of the Council.

The strategy continues to build upon the achievements and benefits derived from the council’s previous corporate procurement and commercial improvement strategy 2018-2022 with a view to:

- Using the power of procurement to deliver beneficial outcomes for the citizens of Glasgow, local businesses and the local area
- Support the council’s key strategies, climate plan and net zero targets
- Make sure we comply with the new procurement regulations
- Continue to explore new technology and digital opportunities and utilise data and internal intelligence to shape and drive decisions
- Continue to promote the benefits of early procurement engagement and innovation

- Build capacity and skills within the council to improve commissioning and procurement activity and support procurement people of tomorrow

The strategy has six key strategic procurement objectives



The Strategy has 29 actions of which more than 50% of the actions have a sustainable theme. Two actions were due to be delivered by December 2023. The Table on Page 25 provides further details on the two actions delivered.

The full Action Plan is set out in Appendix 5.

Actions Delivered in Financial Year 2023 - 2024

Action Ref	Actions	Agreed Deliverables	Target Date
2.01	Review Purchase to pay processes and roles in conjunction with Customer Business Services (CBS) and Service Areas.	<p>The council implemented the Scottish Government's new Document Exchange process, referenced as Doc X. This process continues to allow suppliers to submit electronic invoices free of charge and creates efficiencies for suppliers and the council.</p> <p>A new Blocked Invoice Project Group (Group), sponsored and led by the Head of Facilities Management, has been established with representation from CBS, CPU, Catering Facilities Management (CFM) and Service Areas to target the operational issues arising from the significant volume of blocked invoices.</p> <p>CBS has held training sessions with requisitioners from Services Areas to ensure best practice is followed when ordering and receipting orders via the council's purchasing system – PECOS.</p> <p>The CPU has developed several process changes to allow a higher level of invoice price blocks to be cleared in a timely manner. A significant proportion of the price blocks relate to orders that are impacted by volatile market conditions e.g. food, whereby alternative items are required depending on availability.</p>	Dec 23
5.02	Further Develop our communication strategy for our internal and external stakeholders which aligns with the council's customer strategy.	<p>The council's procurement internet page has been updated to detail key strategic contracts that are on the workplan for the coming year, this will be updated on a regular basis. This will increase awareness on opportunities for suppliers and hopefully increase the number of tender bids received.</p> <p>The CPU communication plan (Plan) has been developed to ensure we use the most appropriate, efficient and effective communication channel for our stakeholders. The Plan is available for Service Areas to review, via the council's procurement intranet page, and includes the key mechanisms we utilise to engage with suppliers and increase their opportunity to gain business with the council.</p>	Dec 23

All regulated procurement in the council is undertaken in accordance with a legal and procedural framework which ensures that each procurement is compliant with the Strategy. Legal requirements are set out in the council Standing Orders Relating to Contracts 2022. Procedural requirements are set out in the Scottish Government Procurement Journey (for general procurement best practice) and the council's Corporate Procurement Manual (for Glasgow specific best practice).

In addition, the council's Procurement Toolkit provides templates and supporting documents which are aligned with these procedures.

The council continue to develop and maximise its Supply Chain Analysis and Risk (SCAR) report which was created during COVID and is issued to key stakeholders on a quarterly basis. This report focuses on key commodities that may be at risk due to areas such as Brexit, the Ukraine conflict, changes in global climate, labour shortages, geopolitical tensions and other supply chain issues. It covers key details such as Supply Chain Issues, Commercial Impact, long Term Impact, Service Area Impact and Mitigation Actions.

This allows full visibility of the potential challenges and risks the council may face and also provides the internal services areas, strategic partners, and senior management with visibility of the risks and mitigating actions being implemented to diminish the impact to the council. The report also provides details of price reductions, increases and cost avoidance under each commodity included within the report and covers areas of risk such as organized crime and monopolies.

Throughout the reporting period, the Council's regulated procurements continue to be monitored, on an ongoing basis, via the CPU's governance process. This monitoring process consisted of reviewing the key supporting documents which underpin the Council's legislative and procedural framework including; sourcing strategies, project plans, procedural documentation, evaluation scoring calculators and award approval reports.

The Strategy support Board is fully embedded and in place to offer further guidance and support at strategy development stage for high risk high value procurement exercises.

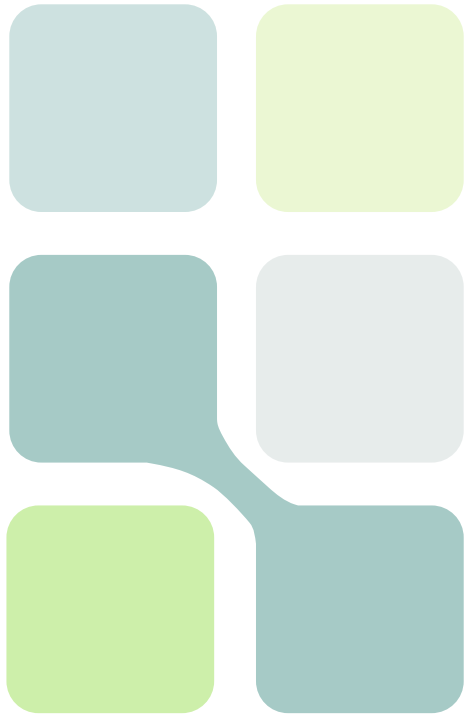
The Procurement management report is a crucial tool for overall governance and BAU activities as provides real time monitoring of procurement timelines, including late tenders, staff/team capacity and workload allocation.

These processes ensured that all regulated procurements were undertaken in compliance with the legal and procedural framework and, as a result, in compliance with the Strategy deliverables.

The reviews have also allowed the Council to identify the following potential improvement areas and build on previous strategy achievements.

The Council will:

- Continue to work with client teams on advance provision of work plans and strategies which will allow additional opportunities to deliver increased best value from the Council's regulated procurements.
- Promote sustainability, fair work practices and the importance of equality and equal treatment through procurement.
- Continue to target savings from all aspects of the strategic procurement process (tender, contract management, Purchase to Pay).
- Continue to look for collaborative opportunities within the public sector.
- Ensure suppliers provide regular management information on the Council's usage of contracts.
- Promote the innovation partnership model as a mechanism and share relevant examples of new procurement solutions.
- Assess demand management opportunities at strategy development and contract management.
- Ensure SMEs are provided opportunities as standard within our quick quote process.
- Review Fair Work criteria and look to broaden the evaluation model and process for recording responses, and work with the Scottish Government on Fair Work First.
- Further promote the new Scottish Government sustainable online sustainable tools to wider key stakeholders.
- Ensure sustainability opportunities are acknowledged as part of strategy and specification development and incorporated into the evaluation process.
- Engage with new technology as part of the community benefits and contract and supplier management processes.
- Investigate solutions to encourage and enhance the prompt payment of sub- contractors and the impacted supply chain.



8
COMMUNITY
BENEFIT SUMMARY



Section 18(2)(d) of the Procurement Reform (Scotland) Act 2014 states that it is mandatory for an annual procurement report to include “a summary of any community benefit (CB) requirements imposed as part of a regulated procurements that were fulfilled during the year covered by the report.”

Section 25 of the Procurement Reform (Scotland) Act 2014 mandates that all contracting authorities “must consider whether to impose community benefit requirements as part of the procurement” **when the estimated contract value is greater than or equal to £4,000,000.**

Community benefits are a key objective of the Council’s Strategy for 2018 to 2022 and the Council’s own CB policy stipulates that community benefits must be considered for inclusion in all:

Goods and Services Contracts
with an estimated value greater than

£50,000

Works Contracts
with an estimated value greater than

£500,000

Robust processes have been developed to ensure that community benefits are considered for inclusion in all relevant contracts in line with the requirements of both the Procurement Reform (Scotland) Act 2014 and the council’s own CB policy.

When initiating procurement activity, client departments are required to consider and highlight potential community benefits for inclusion where relevant. Procurement staff then engage with key stakeholders (including Community Planning, Economic Development and Education) and undertake market research and benchmarking activity to further explore potential opportunities and identify appropriate requirements for inclusion in the contract, or which will form part of

the CB evaluation criteria and menu. Delivery of agreed outcomes is monitored and reported internally on a quarterly basis using monitoring updates provided by suppliers. The entire process is overseen by a Community Benefits Steering Group comprised of key stakeholders from across the Council who are responsible for ensuring delivery of the policy, progressing further developments, and identifying and resolving any issues.

The Council continues to deploy Cenefits to support the monitoring and delivering of Community Benefit outcomes. Cenefits is a web and mobile application which makes it easy for Council staff and public sector buyers to manage, measure and release benefits in their contracts.

The system allows suppliers to upload evidence on their delivery of benefits for approval/rejection by the Council’s Strategic Leads. The Community Benefit Officer, with support from the relevant category managers and procurement officers, manages and monitors the suppliers’ Community Benefit obligations.

Key community benefits outcomes secured in FY 23/24 include:



Please see four case studies of CB outcomes that have been delivered during financial year 23/24.

Case Study

1

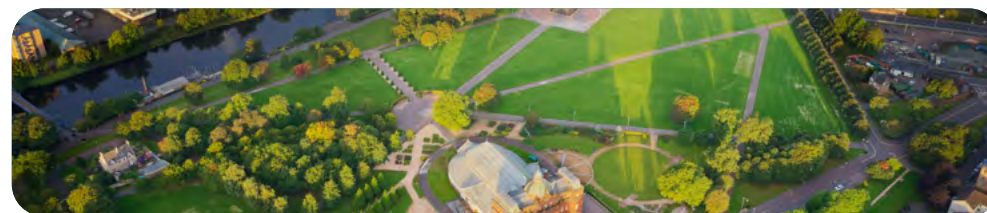
Community Benefits Theme - Community Engagement – Financial Support – Three edible playgrounds in Primary Schools – Sustainability Project

Supplier: Clear Channel

As part of their Community Benefit commitments Clear Channel had agreed to provide 100 Community Engagement points– Financial Donation outcomes. The Supplier had a clear vision of what they wanted to provide and working with their partners “Trees for Cities” promptly engaged with GCC Education department to set the wheels in motion.

The project was to create and build 3 Edible playgrounds within local primary schools to encourage schoolchildren to grow and eat vegetables, as well as integrating into the school curriculum. Edible Playgrounds offer a lively, engaging, multi-sensory way to teach children about growing and eating healthy food. Aside from the physical health benefits that eating well brings, learning in an outdoor environment combats Nature Deficit Disorder and has been shown to increase mental health by boosting mood, confidence and self-esteem.

Furthermore, allowing the children to connect with nature develops attentiveness and self-reliance in the pupils, leading to more sustainable behaviours in the long term. Trees for Cities are a UK based charity working at a national and international scale to improve lives by planting trees in cities.



They get involved with local communities to cultivate lasting change in their neighbourhoods – whether it’s revitalising forgotten spaces, creating healthier environments or getting people excited about growing, foraging and eating healthy food.

The project was in 4 stages: identifying the schools, Supplier carrying out the surveys, discussing the plans with the nominated schools and then the build itself. The 3 schools nominated for the project were St Denis’ Primary, G31 2RZ, Alexandra Parade Primary, G31 2TL and Anderston Primary, G3 8HY. The full project was completed in the Autumn of 2023.

In addition, due to the nature of the build, the supplier had to get admission to the schools at the weekend. This incurred a charge as permission had to be granted and the schools involved did not have the additional budget to cover the cost. The Supplier was more than happy to cover the cost which eased the pressure on the schools.

The Council Representative said

“ A good community benefit for our schools and Thank you to Clear Channel for all their support in this fantastic project which will give these three schools a fantastic support as we work on the Glasgow Food Plan. ”

Case Study

2

Community Benefit Theme – Skills and Training –
Non-school Work Placement

Supplier: Covanburn Contract

As part of their Community Benefit commitments Covanburn agreed to provide a Work Experience Placement non-school outcome. Covanburn had previously had experience working with The Bridges Programme and was very familiar with their work and wanted to work with them again in order to fulfill the outcome.

The Bridges Programme is a specialist agency who supports the social, educational and economic integration of refugees, asylum seekers, migrants, and anyone for whom English is a second language, living in Glasgow. The Work Experience placement offered was a post in Administration and the offer was presented to The Bridges Programme to see if anyone would be willing to grab the opportunity.

The contact at The Bridges Programme had recommended an individual who had recently moved to Scotland from Hong Kong. The role was to shadow the Admin Office Manager and assist with Admin/Reception Duties. The placement began and was initially for 1 day a week for 6 weeks.

The individual was diligent and hardworking however she lacked confidence and had difficulty understanding the Scottish dialect. After a few weeks in the placement the supplier carried out telephone training with the individual.



Initially she was scared to answer the telephones but within a few weeks she was answering them within 2 rings.

The Supplier was fully supportive of her and were all on hand to help as sometimes the language barrier was tricky. At the end of the 6-week placement, the individual asked if she could continue the placement. The Supplier was delighted and was only too happy to honor her request as she had become an asset to the team.

Throughout her time spent in the placement her confidence had greatly increased so much so that she started to become interested in applying for jobs. The Supplier assisted the individual with updating her CV and she applied for a role she had spotted and felt confident enough to apply for.

She went for the job resulting in her application getting her an interview which resulted in her successfully being offered a full time job.

Case Study

3

Community Benefit Theme – Skills and Training and Community Engagement – Financial Support – Community Investment - Supporting Young People to obtain CSCS Cards

Supplier: RJ McLeod

As part of their tender submission the Supplier had agreed to provide outcomes from the Skills and Training Theme and the Community Engagement Theme. Their outcomes included Work Experience and Community Engagement – Financial Donation. The Supplier has been a big supporter of Community Benefits and have always thought of new ways to do this. This outcome was no different.

Instead of providing separate Work Experience and donation to an organisation the supplier decided to fulfil the outcomes in another way. As they are in the construction industry they are aware of some of the difficulties for young people to get a step up to be able to work on a construction project. In order for anyone to work on a construction project a CSCS card must be obtained.

CSCS cards provide proof that individuals on construction sites have the appropriate training and qualifications for the job they are delivering. There is various level within the scheme depending on experience or role that the individual has. The supplier was looking to ensure that the young people received the entrance level card.

The Supplier had engaged with GCC Education department, the Strategic Lead for Community Engagement and the Community Benefits Officer to sought agreement for their proposal to combine both themes together in order that some young people can achieve a CSCS card.



All parties agreed that this was an excellent way to fulfil their Community Benefit commitments and the Supplier set about putting the plan in action.

Young People from Lourdes Secondary and St Thomas Aquinas Secondary – Glasgow took part in the proposal as they had shown an interest in the opportunity. There were 6 young people who took part altogether.

The Supplier provided taxis to pick up the pupils from the schools and took them to the Training Centre, the suppliers in-house Training Officer provided a full day of CSCS Card training to 6 young people which provided and delivered targeted training. The Suppliers in-house Trainer is fully qualified to deliver the training and to provide the necessary information in order to get them through. The young people had to sit an exam at the end of the training. The supplier not only covered the cost of the travel and also paid for all the NPORS exam and CSCS cards and paid for and provided study literature to the young people to assist with their training and learning. They also provided additional support where required.

The young people who took part were very engaging and made the most of the opportunity that they were given. All 6 young people were successful and passed the CSCS card final exam and have received their certificates. This will help open doors to employment on construction sites in the UK and giving them confidence.

Case Study

4

Community Benefit Theme – Work placement (non-school) and Community Engagement (Hours)

Supplier: Bridgeman Arts

Bridgeman Arts were able to offer the opportunity to Sophie Somerville to volunteer within our organisation over the course of three months to gain an experience of our community engagement work, artistic techniques, event management application and event delivery with the aim that she will be able to develop the skills to make a meaningful contribution to the community arts sector thus increasing the reach and potential of our area of work.

Sophie is 20 years old and has tried an academic course, but she felt that this was not suited to her learning style or main area of interest and so was seeking ways to explore her own capacity as a creative practitioner. We felt that our community benefits deliverables would be an ideal opportunity for her and also for ourselves to potentially develop a future staff member.

Sophie took up the opportunity on 9 occasions where she engaged in approximately 60 hours of work placement activity. This included: artwork techniques, technical and structural building work, organising, administrative work, event delivery, public facing stewarding work experience and event logistics and tech.



Sophie has provided a statement below:

“My name is Sophie Somerville and I have been volunteering on a Bridgeman Arts programme. I approached the company in November 2023, but it was not until March 2024 that I was able to take up the opportunity. The Bridgeman Arts work during my programme was focused on parade arts development with a strong community arts focus and this work was an extension of my earlier experience in local community events so it was good to be involved in the making side of things with Bridgeman Arts.

Amongst other things, the placement opportunity gave me the chance to:

Develop some administrative knowledge and skills through cataloguing, keeping track and reporting on the arts materials and parts that we were designing. To learn about materials, specific tools and key components in costume, prop and public art manufacture to further develop my interest in this area of work.

This has been a very valuable experience for me, and I feel as though I can take a lot away from this - even some of the smaller things. I hope to continue to develop in this area and will continue to contribute to Bridgeman Arts work where I can. ”

Community Benefits Supplier Recognition Scheme

The Council Community Benefits Supplier recognition scheme has been recognized nationally at the GO Scotland Procurement Awards in October 2023 and is continuing to grow. The scheme continues to receive positive feedback from a significant number of suppliers and recipients of the community benefits. The scheme highlights and celebrates the varying stages of delivery of the agreed Community Benefit outcomes.

Suppliers are awarded certificates - Silver, Gold and Platinum status, dependent on the delivery status of their agreed Community Benefit outcomes. The award status criteria are outlined as follows:



Platinum Status

delivery of 100% of Community Benefit outcomes with additional voluntary benefits also delivered within the agreed timescales.



Gold Status

delivery of 100% of Community Benefit outcomes within the agreed timescales.



Silver Status

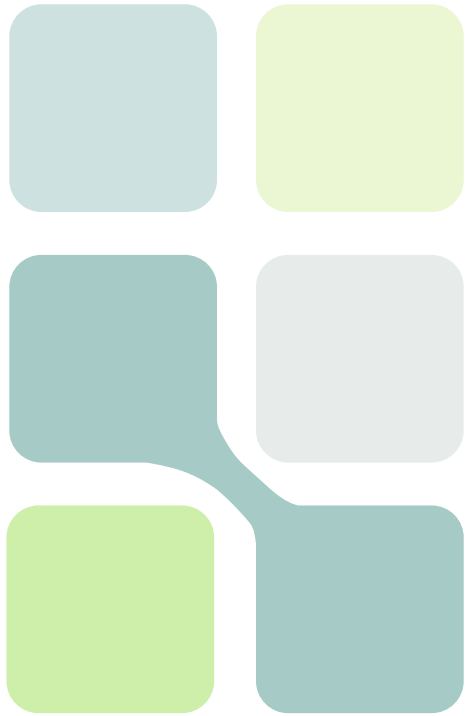
delivery of 50% of Community Benefit outcomes within the agreed timescales.

The appropriate certificate is issued to suppliers post a monthly status review and is valid for a period of 12 months from the date of issue, where applicable, or from the contract expiration date.

The scheme also highlights good news case studies from delivered Community Benefits. These, along with a list of all suppliers under each certificate status are available to the public via <https://www.glasgow.gov.uk/article/26577/Community-Benefits-Supplier-Recognition-Page>. To date the Council has awarded the following certificates:

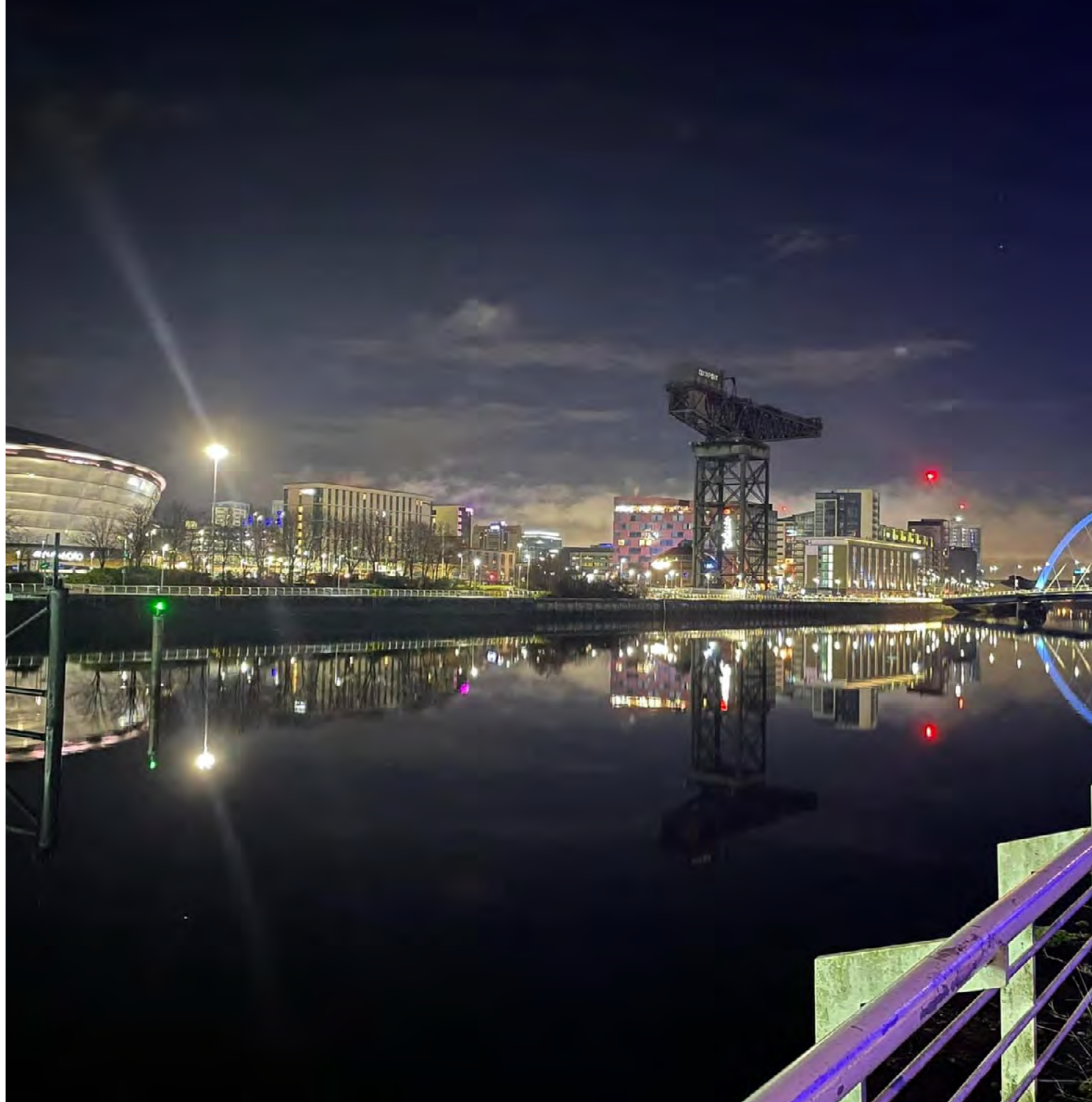


A Voluntary Community Benefits Recognition Award certificate has recently been introduced. This will only be issued to suppliers which deliver voluntary benefits .



9

SUPPORTED
BUSINESSES
SUMMARY



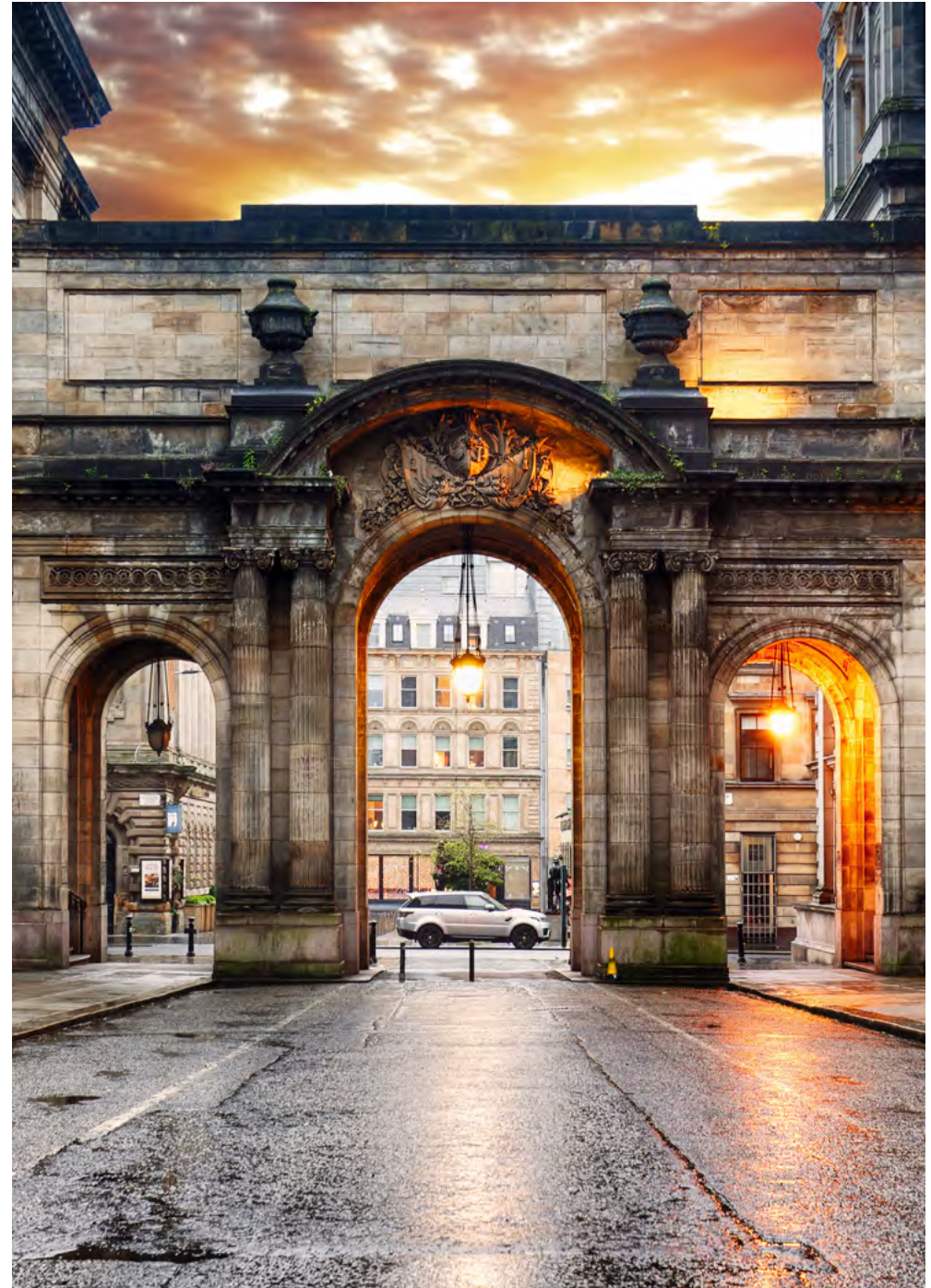
Section 18(2)(e) of the Procurement Reform (Scotland) Act 2014 requires organisations to include “a summary of any steps taken to facilitate the involvement of supported businesses in regulated procurements during the year covered by the report”.

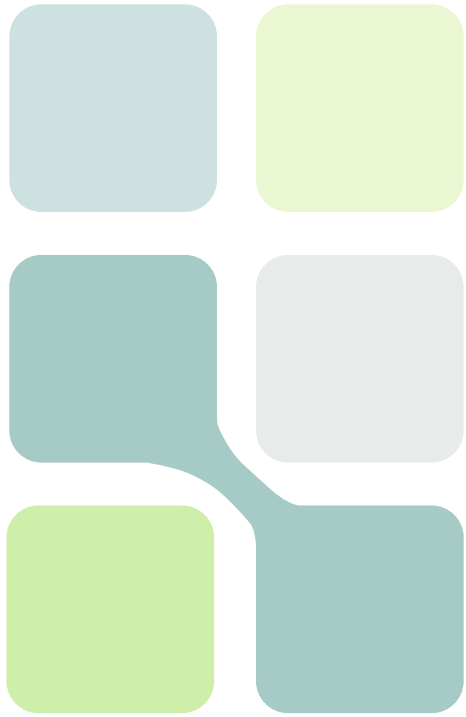
The council’s corporate procurement manual instructs that consideration must be given to the inclusion of supported businesses in all regulated procurements.

In addition, the council’s procurement toolkit includes the register of supported businesses supplied by the Scottish Government and an expanded list of potential supported businesses provided by the Ready for Business organisation.

During the reporting period there were no regulated procurements awarded to supported businesses. The reason for this is that the goods, services or works associated with these procurements are not provided by existing supported businesses.

The Council does have existing agreements in place with Royal Strathclyde Blindcraft Industries (RSBi) for the provision of furniture and for the collection and disposal of confidential waste. The annual value of these contracts is £5.5m for FY23/24.





10
FUTURE REGULATED
PROCUREMENTS

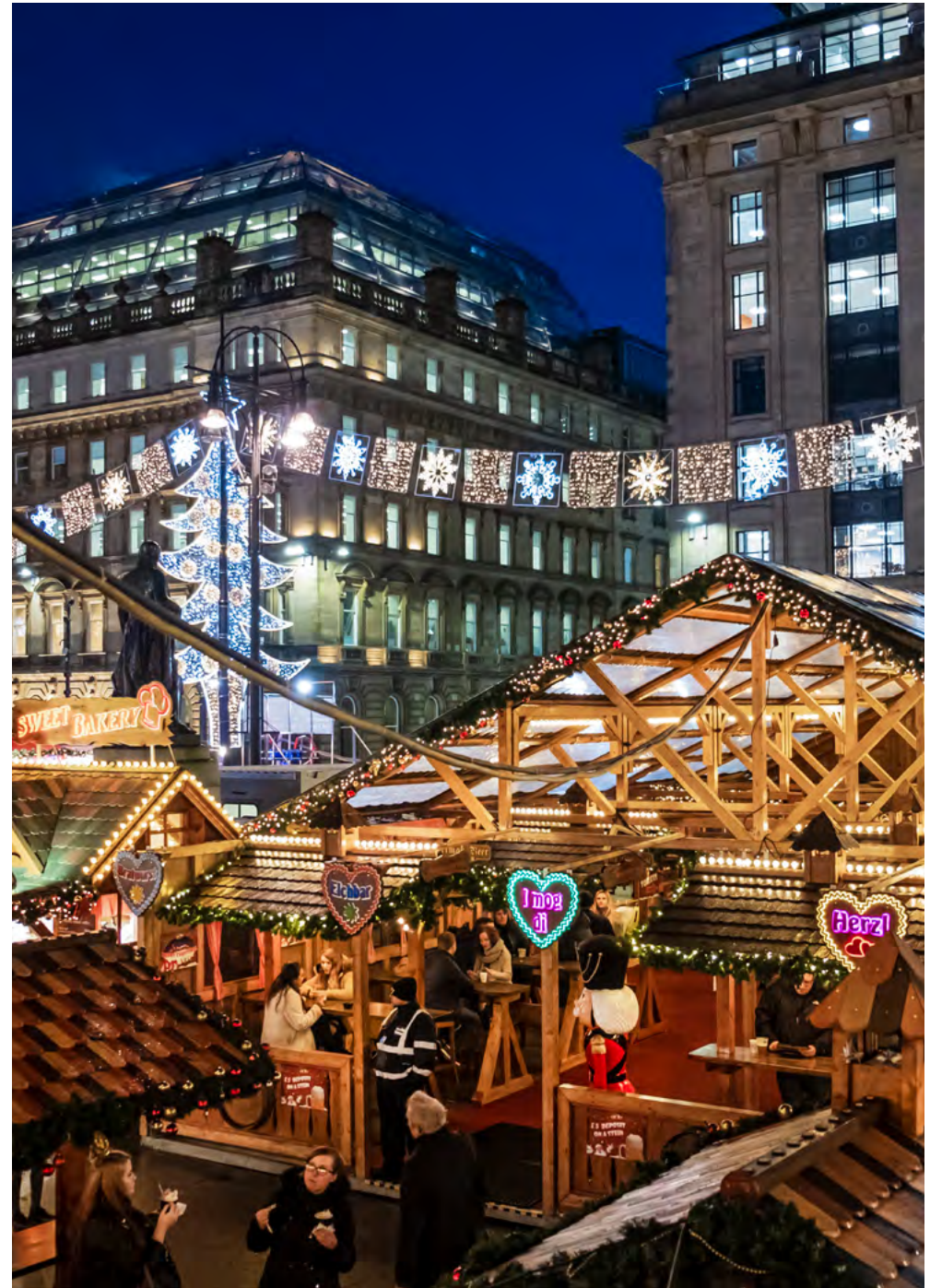
Section 18(2)(f) of the Procurement Reform (Scotland) Act 2014 states that it is mandatory that an annual procurement report must include “a summary of the regulated procurements the authority expects to commence in the next two financial years.”

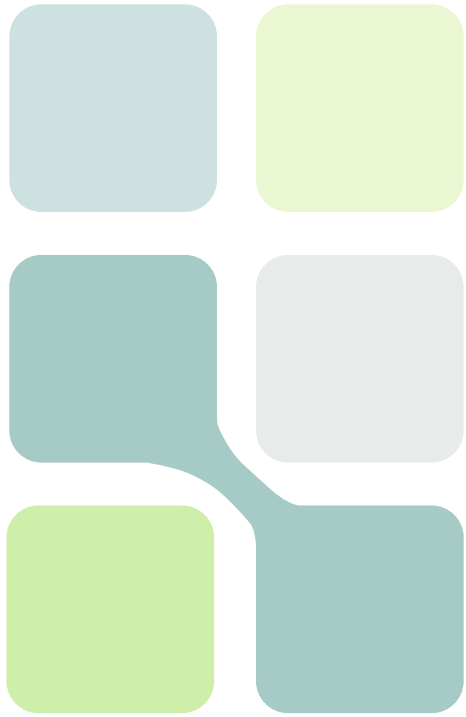
Future regulated procurements have been identified via the following means:

- Current contracts on the Council’s register that will expire and need to be extended or re-tendered over the next two years.
- New procurements identified via future work plans provided by Council service areas/teams.
- New procurements identified via anticipated work plans for special projects (e.g. The Glasgow City Region City Deal).

A full list of anticipated procurements in the next two years is set out in Appendix 4.

However, this list is subject to change.





APPENDICES



APPENDIX 1 – CONTRACTS AWARDED FY23/24

Awards of New Council Frameworks and Contracts: 48 in total £528,767,689

This includes Social Work awards that were approved under delegated authority.

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
16/10/2023	88 Events Company Ltd (SC245479)	Linens & Fabrics	Rental of Table Cloths/Linen <ul style="list-style-type: none"> •Lot 1 – The Rental, Supply, Delivery and Laundering of Tablecloths and linens on a Regular Basis. •Lot 2 – The Rental, Supply, Delivery and Laundering of an extensive range and variety of speciality colour/design fabrics, for hospitality events. 	27/10/2023	27/10/2027	GCC Framework,Above Procurement Threshold,Open	£339,116
01/01/2024	Advance Construction, Ayrshire Tree Surgeons, Cairn	Construction & Trades	Civils and Infrastructure Core Works Framework	15/12/2023	15/12/2027	GCC Framework,Above Procurement Threshold,Open	£400,000,000

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
	Construction Ltd, Central Traffic Management Ltd, Centre Great Ltd, Contraflow Ltd, Covanburn Contracts Ltd, George Leslie Ltd, Glenmavis Traffic Management Ltd, Hamilton Tarmac, HBS Ltd, Hillhouse Quarry Group Ltd T/A MacAsphalt, I & H Brown Ltd, JH Civil Engineering Ltd, John McGeady Ltd,						

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
	Kelburn Construction, Kiely Bros Ltd, Landcare Solutions (Scotland) Ltd, Landscapes and Contracts, Lightways Contractors Ltd, LIX Ltd, Lochwynd Ltd, Luddon Construction Ltd, M Squared Scotland Ltd, MacLay Civil Engineering Ltd, Mainline Roadmarking Ltd, Markon Ltd, Multevo Ltd,						

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
	Newlay Civil Engineering, P1 Solutions Ltd, Pegasus Power and Communications Ltd, Rainton Construction (Scotland) Ltd, RJ McLeod (Contractors Ltd), Roadlay Ltd, Sharp Asphalt, Stepford Contracts Ltd, Sunbelt Rentals Ltd, Tarmac Ltd, Tivoli Group Ltd, Total Traffic Safety and Management						

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
	Ltd, Wills Bros Civil Engineering Ltd, WJ Scotland (T/A division of WJ North Ltd,						
28/08/2023	Co-Wheels Car Club Community Interest Company (06512325)	Vehicles	Provision of Pay As You Go Car Scheme RETENDER	01/09/2023	01/09/2030	GCC Framework,Above Procurement Threshold,Open	£2,154,558
30/10/2023	Hillhouse Quarry Group (SC135103)	Other Commodity	Transport and Storage of Rock Salt	02/11/2023	02/11/2029	GCC Contract,Above Procurement Threshold,Open	£660,000
09/06/2023	Inspired Energy Solutions Ltd	Utilities & Fuel	Utility Management Software	13/06/2023	13/06/2028	GCC Contract,Above Procurement Threshold,Open	£185,000
24/04/2023	Lot 1: Harper MacLeaod LLP (SO300331), Martin Aitken &	Professional Services	Glasgow Business Growth Development Framework - Phase 3	24/04/2023	24/04/2027	GCC Framework,Above	£3,800,000

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
	Co Ltd (SC225765), Jump Cut Crew (SC220474), High Growth Start-Up Specialists Ltd (SC595415), Where Npw Consulting Ltd (SC573925), Lot 2: Optimum Business Growth Limited (SC645820), UXL Ltd (SC224056), Martin Aitken & Co Ltd (SC225765), Strategem (Scotland) Ltd (SC195494),					Procurement Threshold,Open	

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
	Jump Cut Crew (SC220474), Genoa Black Ventures LLP (S0304959), Inspirent Ltd (SC105922), Lot 3: BusinessSuccess Partnership Ltd (SC460809), Strategem (Scotland) Ltd (SC195494), Connect Three Solutions Ltd (SC523560), Blue Ptarmigan, UXL Ltd (SC224056), IOT 4: Harper Macleod LLP						

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
	(SO300331), Martin Aitken & Co Ltd (SC225765), Amas Murrison Limited (SC440863), CJM Project Financial Management Ltd (SC348264), Jump Cut Crew (SC220474), High Growth Start Up Specialists Ltd (SC595415), Lot 5: Divisor Ltd (SC633095), Filament PD Ltd (SC438882), UKL Ltd (SC224056), Anchored in Ltd						

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
	(10075807), Graven Images Limited (SC138119), Elevator (Enterprise North East Trust), Spreng Thomson Ltd (SC1734545), Lot 6 : Inspirent Ltd (SC105922), NS Design Limited (SC214846), Genoa Black Ventures LLP (SO304959), Flourish Marketing Ltd (SC361107), High Growth						

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
	Start UP Specialists Ltd (SC595415), Lot7: Genoa Black Ventures LLP (SO304959), Strategem (Scotland) Ltd (SC195494), Russell McLeod Limited (SC292246), Where Now Consulting Ltd (SC573925), Intend Business Development (SC406570), Lot 8: Inspirent Ltd (SC105922), NS Design Limited (SC214846),						

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
	Enterprise North East Trust Limited (SC223601), Divisor Ltd (SC633095), Flourish Marketing Ltd (SC361107), Lot 9: Sniffer (SC149513), Glasgow Chamber of Commerce and Manufactures (RC0000197), Connect Three Solutions Ltd (SC523560), Material UK (Scotland) Ltd (SC438407), Lot						

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
	10: Inspirent Ltd (SC105922), UXL Ltd (SC224056), Anchired in Ltd (10075807), Jump Cut Crew (SC220474), Connect Three Solutions Ltd (SC523560), Enterprise North East Trust Ltd (SC223601)						
24/10/2023	Paragon ID (Lot1) (04891375, Inegrity Print Limited Trading as Parking and Secure Documents (Parking	Manufacturer and Supply of Parking Tickets, Printer Rolls, Parking Permits and Vouchers Lot 1 - Parking Tickets (On and Off street) Lot 2 - Penalty Charge	23/10/2023	23/10/2027	GCC Framework,Above Procurement Threshold,Open	£312,160

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
	Lots 2 and 3), (06596905)		Notice Printer Rolls Lot 3 - Resident/Visitors W Vouchers/Scratch Cards and Parking Permits				
28/02/2024	Rainton Construction Scotland (Ltd) (SC565812)	Construction & Trades	Argyle Street West Public Realm Construction	20/02/2024	20/08/2025	GCC Contract,Above Procurement Threshold,Open	£5,827,467
09/09/2023	Savage Engineering Service Ltd (SC529270), JNS Lift Limited (SC300415), Central Tail Lift Services (SC269515).	Vehicles	Maintenance of Lifting Equipment for Plant & Vehicles 4 lots - Retender	12/09/2023	12/09/2027	GCC Contract,Above Procurement Threshold,Open	£844,400

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
01/08/2023	Suppliers to be confirmed when GCC DPS Awarded	Events	Dynamic Purchasing System (DPS) for Events Services, Equipment (via hire) and Associated Structures	23/08/2023	23/08/2033	DPS,DPS Overall Award (creation of DPS)	£4,200,000
03/10/2023	The Independent Family Funeral Directors T/A Fosters Family Funeral Directors (SC391536)	Professional Services	Provision of Funeral Service Arrangements for Public Health Funerals	01/11/2023	01/11/2028	GCC Contract,Above Procurement Threshold,Open	£171,875
01/04/2023	We Are With You	Social Care	Glasgow Alcohol and Drug - Test of Change	31/07/2023	31/03/2024	Direct Award Under Section 12	£150,000
06/04/2023	HC-One	Social Care	Immediate Care Service Provision (South)	07/04/2023	06/04/2028	Direct Award Under Section 12	£4,095,936

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
24/04/2023	Step Up Skills	Social Care	Individual Placement (Out of Area)	24/04/2023	N/A	Direct Award Under Section 12	£280,536
02/05/2023	Scottish Nursing Guild	Social Care	Individual Placement	03/04/2023	15/05/2023	Direct Award Under Section 12	£68,892
22/05/2023	Fieldbay Residential Care Home	Social Care	Individual Placement (Out of Area)	22/05/2023	N/A	Direct Award Under Section 12	£456,000
22/05/2023	Southside Housing Association	Social Care	Care & Repair Service	01/04/2023	31/03/2025	Direct Award Under Section 12	£365,000
12/06/2023	Enhanced Healthcare Ltd	Social Care	Individual Placement (Out of Area)	05/06/2023	N/A	Direct Award Under Section 12	£242,451
25/03/2024	Enhanced Healthcare Ltd	Social Care	Individual Placement	April 2024	36 months (notional)	Direct Award Under Section 12	£309,729
15/06/2023	Carr Gomm	Social Care	Mental Health Discharge Support Service	01/09/2023	31/08/2025	Open Lotted Contract	£300,000

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
28/06/2023	East Park	Social Care	Individual Placement (Residential)	01/07/2023	30/06/2024	Direct Award Under Section 12	£253,858
28/06/2023	East Park	Social Care	Individual Placement (Residential)	01/07/2023	30/06/2024	Direct Award Under Section 12	£253,539
18/07/2023	Young Foundations	Social Care	Individual Placement	12/06/2023	N/A	Direct Award Under Section 12	£926,640
24/07/2023	Enable Scotland	Social Care	Call off from 2019 Framework Agreement	January 2024	N/A	Direct Award Under Section 12	£787,056
24/07/2023	Enable Scotland	Social Care	Call off from 2019 Framework Agreement	October 2023	N/A	Direct Award Under Section 12	£785,841
24/07/2023	The Richmond Fellowship Scotland	Social Care	Call off from 2019 Framework Agreement	October 2023	N/A	Direct Award Under Section 12	£979,029
06/10/2023	The Richmond Fellowship Scotland	Social Care	Waterloo Care Home Service	01/04/2024	31/03/2036	Open Lotted Contract	£21,000,000

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
24/07/2023	The Disabilities Trust	Social Care	Individual Placement	09/10/2023	N/A	Direct Award Under Section 12	£533,995
21/08/2023	Enhance Living Support Services Ltd.	Social Care	Individual Placement	28/08/2023	N/A	Direct Award Under Section 12	£670,050
20/11/2023	National Autistic Society	Social Care	Individual Placement (Out of Area)	January 2024	N/A	Direct Award Under Section 12	£722,691
21/08/2023	National Autistic Society	Social Care	Individual Placement	August 2023	N/A	Direct Award Under Section 12	£817,989
28/08/2023	Stepdown Community Services	Social Care	Individual Placement	01/09/2023	31/01/2024	Direct Award Under Section 12	£188,588
04/09/2023	Oakminster Healthcare Ltd	Social Care	Individual Placement	21/11/2023	N/A	Direct Award Under Section 12	£569,298
26/09/2023	Love @ Care Limited	Social Care	Individual Placement	04/09/2023	N/A	Direct Award Under Section 12	£537,177

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
26/09/2023	Meallmore Care Home Group	Social Care	Individual Placement	17/10/2023	N/A	Direct Award Under Section 12	£278,584
03//11/2023	Quarriers Children 1st	Social Care	Kinship Care Safeguarding and Support Service	01/04/2024	31/03/2029	Open Lotted Contract	£1,621,150
03/11/2023	Turning Point Scotland The Richmond Fellowship Scotland Crossreach Action for Children	Social Care	Justice Framework	22/12/2023	21/12/2027	Open Lotted Contract	£6,400,000
06/11/2023	Homeless Network Scotland	Social Care	Post Alliance Recovery & Transformational Change	22/01/2024	21/01/2025	Direct Award Under Section 12	£84,825
06/11/2023	Greater Easterhouse Supporting Hand	Social Care	Glasgow Easterhouse Supporting Hand	13/11/2023	12/05/2024	Direct Award Under Section 12	£50,143

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
			Justice Services Unpaid Work				
13/11/2023	Greenleaf House Co. Limited	Social Care	Individual Placement (Out of Area)	13/10/2023	N/A	Direct Award Under Section 12	£1,971,006
20/11/2023	Kibble Education and Care Centre	Social Care	Individual Placement - Intensive Fostering Service	15/12/23	N/A	Direct Award Under Section 12	£468,660
23/11/2023	The Mungo Foundation	Social Care	Unaccompanied Asylum-Seeking Children- Assessment centre	01/04/2024	30/09/2027	Open Lotted Contract	£1,351,980
18/12/2023	Imagine Care	Social Care	Individual Placement	08/12/2023	N/A	Direct Award Under Section 12	£1,250,649
18/12/2023	Elpis Trust	Social Care	Individual Support Package	14/12/203	N/A	Direct Award Under Section 12	£437,319
15/01/2024	Adoption UK	Social Care	Support Service	01/04/2024	31/03/2029	Direct Award Under Section 12	£52,800

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
22/01/2024	Crossreach	Social Care	Individual Placement	12/01/2024	36 months (notional)	Direct Award Under Section 12	£123,277
02/02/2024	Aberlour Child Care Trust Action For Children Services Limited Includem Right There Barnardos Children 1st Geeza Break Home Start Glasgow North and North Lanarkshire Quarriers	Social Care	Locality & Intensive Family Support Service	28/06/2024	27/06/2031	Open Lotted Contract	£50,042,440
02/02/2024	Quarriers Glasgow Association for	Social Care	Glasgow Carers Support Service	01/05/2024	30/04/2029	Open Lotted Contract	£10,845,985

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
	Mental Health The Dixon Community						

Awards of Existing Council Frameworks/ Contracts: 22 in total: £54,992,415

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
09/06/2023	Chubb Fire & Security Ltd	Security & Safety	DPS - Alarms/CCTV - Maintenance & Repair - Chubb	09/06/2023	17/05/2028	GCC DPS,DPS ITT,	£219,416
03/05/2023	Chubb Fire and Security Ltd (524469)	Security & Safety	DPS - Alarms/CCTV - Maintenance & Repair - Various	10/05/2023	10/05/2028	GCC DPS,DPS ITT,	£1,164,620

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
28/02/2024	Connevans Limited	Aids	Supply and delivery of microphones and hearing aids	28/02/2024	28/02/2027	GCC,DPS,DPS,ITT	£114,981
01/12/2023	Drive De Bliss Healthcare Ltd (04301005)	Aids	Supply and Delivery of Community Bed and Associated Accessories (Regular)	12/01/2024	12/01/2027	GCC DPS,DPS ITT,	£471,306
01/12/2023	Drive Debliss (04301005)	Aids	Pressure relief Cushions	01/12/2023	01/12/2028	GCC DPS,DPS ITT,	£168,850
16/05/2023	Drive DeVibliss Sidhill Ltd (0495946)	Aids	Supply and Delivery of Community Bed and Associated Accessories (Low)	20/05/2023	20/05/2026	GCC DPS,DPS ITT,	£507,912
24/03/2024	Enable Scotland Leading the Way	Professional Services	Key Workers - Disabled and Health Conditions	01/04/2024	01/04/2028	SXLS DPS, DPS ITT	£4,023,500
03/05/2023	FES Ltd (SC053848)	Security & Safety	DPS - Alarms/CCTV - Maintenance & Repair - ADT etc	10/05/2023	10/05/2028	GCC DPS,DPS ITT,	£300,120

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
09/06/2023	FES Ltd (SC053848)	Security & Safety	DPS - Alarms/CCTV - Maintenance & Repair - Honeywell/Notifier/Morley	18/06/2023	09/05/2028	GCC DPS,DPS ITT,	£614,920
03/05/2023	FES Ltd (SC053848)	Security & Safety	DPS - Alarms/CCTV - Maintenance & Repair - Ziton	10/05/2023	10/05/2028	GCC DPS,DPS ITT,	£110,065
09/05/2023	FES Ltd. (SC053848)	Security & Safety	DPS - Alarms/CCTV - Maintenance & Repair - GENT/SMS	18/05/2023	18/05/2028	GCC DPS,DPS ITT,	£1,083,185
22/02/2024	FrontierTherapeutics Ltd	Aids	Cushion , Riser Recliner, Inflatablee Cushion, Pressure relieving cushion.	01/04/2024	01/04/2029	GCC,DPS,DPS,ITT	£552,125
28/06/2023	Levenseat Ltd (SC094831)	Refuse & Waste	Bulk Waste Treatment	01/07/2023	01/07/2027	SXL DPS,DPS ITT,	£25,705,600

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
02/06/2023	MacLay Civil Engineering Ltd (SC58460)	Construction & Trades	Sauchiehall Street Precinct and Cambridge Street Public Realm Construction	09/06/2023	09/06/2023	City Deal, Mini-Comp,	£5,641,284
01/12/2023	McLays Ltd ((SC265647)	Aids	Bariatric Category-Bariatric Mattresses	01/12/2023	01/10/2028	GCC DPS,DPS ITT,	£74,668
24/03/2024	One Parent Families Scotland	Professional Services	Employability Key Workers- Parents	01/04/2024	01/04/2028	SXLS DPS, DPS ITT	£1,399,998
24/07/2023	Prism Medical UK Limited (04992349)	Aids	Hoists and Slings - High Back Slings, Dress Toileting Swings, Electric Hoist, Stand Aids and Stand Aid slings	31/07/2023	31/07/2026	GCC DPS,DPS ITT,	£175,230
03/08/2023	Prism Medical UK Ltd (04992349)	Aids	Hoists and Slings - General purpose and access toilet swings	10/08/2023	10/08/2026	GCC DPS,DPS ITT,	£50,901

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
15/05/2023	Regen Waste Ltd	Refuse & Waste	The Collection and Processing of Dry Mixed Recyclables	29/05/2023	29/05/2027	SXL DPS,DPS ITT,	£5,325,600
16/08/2023	Riverside Truck Rental Ltd (Trading as NRG Riverside). (3190863)	Vehicles	Purchase & Maintenance of Articulated Units and Ejection Semi-Trailers	23/08/2023	23/08/2027	GCC DPS,DPS ITT,	£2,450,275
24/03/2024	The Bridges Programme	Professional Services	Key-Workers Ethnic Minorities	01/04/2024	01/04/2028	SXLS DPS, DPS ITT	£1,999,426
31/03/2024	Lightways SC064413	Construction & Trades	LED & Lighting Column Replacements Phase 3A (City wide)	11/12/2023	08/01/2025	GCC Framework Mini Comp	£2,838,433

Awards from non-Council Frameworks: 47 in total: £225,451,122

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
01/08/2023	McLays Foods Limited	Food & Water	Fresh Fruit and Vegetables	18/06/2023	18/09/2023	Other Framework, Direct Award	£375,000
17/11/2023	ALD Automative Limited (00987418)	Vehicles	Contract Hire of 330 Cars for GHSPC	10/11/2023	10/11/2025	Other Framework, Direct Award	£1,525,937
01/07/2023	Certas Energy UK, t/a Scottish Fuels (04168225), Highland Fuels Ltd (SC032343)	Utilities & Fuel	Supply of Liquid Fuels - Heating, Marine and Automotive fuels	01/04/2023	01/04/2025	Other Framework, Call-off	£19,200,000
20/09/2023	D A Languages Ltd . Companies	Other Commodity	Provision of Language Translation Services and	15/09/2023	15/09/2028	Other Framework, Mini-Comp	£5,307,145

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
	House Number 06207784		British Sign Language Services				
01/07/2023	Phoenix Software (02548628)	IT	Microsoft Licence Re- Seller	01/07/2023	01/07/2027	Other Framework, Direct Award	£14,615,696
29/01/2024	Ryden LLP (S0300405)	Construction Consultancy	Supply of Commercial and Industrial Buildings and Land in Glasgow City Region	08/02/2024	08/09/2024	Other Framework, Mini-Comp	£254,590
01/07/2023	SLR Consulting Limited (03880506)	Professional Services	MRF Technical Support Commission	15/06/2023	15/04/2026	Other Framework, Mini-Comp	£216,319
08/09/2023	Architype Ltd (04732075)	Construction Consultancy	Bailleston Community Hub	15/09/2023	15/09/2027	Other Framework, Mini-Comp	£77,000

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
09/01/2024	Fuchs Lubricants (UK) (02412689)	Utilities & Fuel	Supply of Lubricating Oils, Greases and Antifreeze	13/01/2024	13/01/2027	Other Framework, Call-off	£128,439
24/03/2024	Link Treasury Services Ltd	Financial	Treasury Management	31/03/2024	01/04/2028	Other Framework, Mini-Comp	£167,000
19/01/2024	TRT Lighting Ltd (08092266)	Street Road Lighting	Supply & Delivery of LED Lantern (Lantern #1)	15/01/2024	15/07/2024	Other Framework, Mini-Comp	£102,375
19/01/2024	TRT Lighting Ltd (08092266)	Street Road Lighting	Supply & Delivery of LED Lantern (Lantern #3)	23/01/2024	23/05/2024	Other Framework, Mini-Comp	£130,625
01/04/2023	Allpay Limited (02933191)	Financial	Bill Payment Services	01/04/2023	01/04/2028	Other Framework, Direct Award	£997,805

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
14/09/2023	Aecom Limited (1846493)	Construction Consultancy	ATS City Network - Inner North and South	21/09/2023	21/01/2025	SXL Framework, Mini-Comp	£994,733
21/09/2023	Aecom Limited (1846493)	Construction Consultancy	People First Zone: Business Case, Stakeholder Mapping and Traffic Modeling	15/09/2023	15/08/2024	SXL Framework, Mini-Comp	£269,997
04/01/2024	Aero Healthcare Ltd (06760143)	Medical	Supply and Delivery of First Aid Materials	04/01/2024	04/01/2028	SXL Framework, Mini-Comp	£249,752
01/07/2023	Ailsa Care Services Ltd, Allied and Clinical Recruitments Ltd, ASA International Ltd, Caledonia	Recruitment & HR	Temporary and Interim Labour - Social Care	16/01/2023	16/01/2029	SXL Framework, Call-off	£12,799.800

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
14/09/2023	Aecom Limited (1846493)	Construction Consultancy	ATS City Network - Inner North and South	21/09/2023	21/01/2025	SXL Framework, Mini-Comp	£994,733
21/09/2023	Aecom Limited (1846493)	Construction Consultancy	People First Zone: Business Case, Stakeholder Mapping and Traffic Modeling	15/09/2023	15/08/2024	SXL Framework, Mini-Comp	£269,997
04/01/2024	Aero Healthcare Ltd (06760143)	Medical	Supply and Delivery of First Aid Materials	04/01/2024	04/01/2028	SXL Framework, Mini-Comp	£249,752
01/07/2023	Ailsa Care Services Ltd, Allied and Clinical Recruitments Ltd, ASA International Ltd, Caledonia	Recruitment & HR	Temporary and Interim Labour - Social Care	16/01/2023	16/01/2029	SXL Framework, Call-off	£12,799.800

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
	Healthcare Ltd, Care Response 24/7 Ltd, Caring Hearts Recruitment Ltd, Florence Staffing Ltd, GSR Nursing Ltd, H1 Healthcare Solutions Ltd, HSC Futures Ltd, Hunter Gatherer AHP Resourcing Ltd, Independent Clinical Services Ltd, Jobs and Co Ltd, Liquid Personnel Limited,						

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
	Mitchell and Murdoch Care Ltd, MVN Associates Limited, Newcross Healthcare Solutions Ltd, Oncall Care Service Ltd, Pegasus Healthcare Solutions Limited, Red Sector Recruitment Ltd, Reed Specialist Recruitment Limited, Sacturary Personnel Ltd,						

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
	Search Consultancy Ltd, Service Care Solutions Ltd, Seven Resourcing Limited, SRS Partnership Ltd, Staffscanner Ltd, Taylor Davenport Resourcing Ltd, The Social Care Community Partnership Limited, Tripod Partners Ltd						
27/01/2024	Arcadis Consulting (UK) Ltd (2212959)	Construction Consultancy	Liveable Neighbourhoods - Tranche 3	20/02/2024	26/02/2025	SXL Framework, Mini-Comp	£720,991

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
01/05/2023	Aspire Industrial Services Ltd, SC553679	Clothing & PPE	Clothing and PPE - Pandemic Recovery Items	08/05/2023	08/11/2023	SXL Framework, Direct Award	£116,700
01/08/2023	AVMI Kinly (Lots 1,2 and 3), Mediascape, Lots 1 and 3, Learning Space (supply of goods only) Lot 2, SSUK, Lots 1,2 and 3	Photographic & Audio Visual Equipment	Supply, Delivery and Installation of Audio Visual Equipment - (Previous SXL F/A Ref: 06/18)	26/06/2023	26/06/2027	SXL Framework, Call-off	£3,413,508
01/03/2024	Everwarm Ltd (SC390210)	Construction & Trades	HEEPS 2022/23	01/10/2023	31/05/2024	SXL Framework, Mini-Comp	£3,288,734
01/07/2023	GAP Group Ltd (T/A GAP Plant	Plant Equipment	Hire of Diesel & Electric Pumps (Lot 12)	05/06/2023	05/02/2026	SXL Framework, Call-off	£490,685

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
	& Tool Hire (00198823)						
24/10/2023	Instock Disposables Limited	Catering	Light Commercial Catering Equipment	24/10/2023	24/05/2027	SXL Framework, Call-off,	£130,232
06/11/2023	IPL Plastics UK Ltd (06094735)	Refuse & Waste	Supply and Delivery of Wheeled Bins - 240 Litres	31/10/2023	31/03/2024	SXL Framework, Mini-Comp	£2,989,000
17/10/2023	IPL Plastics UK Ltd (Lot 4 Kitchen Waste) (06094735). Cromwell Polythene Ltd (Lot 7 Compostable Sacks and	Refuse & Waste	Supply and delivery of internal food waste caddies and liners	17/10/2023	17/12/2025	SXL Framework, Call-off	£80,600

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
	Liners) (0223020104)						
28/03/2024	Ironside Farrar Ltd	Demolition & Dismantling	Landscape Architect Services	01/04/2024	01/01/2025	SXL Framework, Direct Award	£97,200
18/02/2024	Jacobs UK Ltd	Construction Consultancy	Govan City Network	22/02/2024	22/08/2025	SXL Framework, Mini Comp	£798,570
01/09/2023	Levenseat Ltd (SC094831)	Refuse & Waste	Organic Waste - Garden	01/09/2023	01/09/2027	SXL Framework, Mini-Comp	£389,008
25/10/2023	McLays Limited	Food & Water	Fresh Fruit and Vegetables (call off)	01/11/2023	01/09/2027	SXL Framework, Call-off	£4,929,548
12/12/2023	McLays Ltd ((SC265647)	Food & Water	Lot 1 Fresh Meats (Poultry)	19/12/2023	19/04/2027	SXL Framework, Call-off	£60,547

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
18/07/2023	McLays Ltd (Lot 1 Fresh Meat), Brake Bros (Lot 2 Cooked Meats), McLays Ltd (Lot 4 Specialised Products inclusive of Halal)	Food & Water	Supply and Delivery of Cooked Meats, Fresh Meats and Specialised Products (incl Halal)	24/07/2023	24/02/2026	SXL Framework, Call-off	£1,634,599
05/02/2024	McLays Ltd (SC265647)	Food & Water	Lot 4 - Specialised Products - Halal Poultry	02/02/2024	02/02/2028	SXL Framework, Mini-Comp	£731,332
20/02/2024	Mott MacDonald Limited (1243967)	Construction Consultancy	Net Zero 2030 Route map Consultancy	20/02/2024	20/08/2024	SXL Framework, Direct Award	£278,072

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
09/06/2023	National Windscreens (Replacements) Limited (1612587)	Vehicles	Vehicle Replacement Glass M/C	13/06/2023	13/06/2027	SXL Framework, Mini-Comp	£160,000
15/12/2023	Pick Everard n/a partnership	Construction Consultancy	Easter Queenslie Depot Consultancy Services	22/12/2023	22/04/2027	SXL Framework, Direct Award	£358,243
15/10/2023	Rentokil Initial Ltd (00301044)	Cleaning & Janitorial	Sanitary Products - Lot 2 SXL	01/11/2023	01/10/2026	SXL Framework, Call-off	£96,264
28/06/2023	Rentokil UK Ltd (00301044)	Cleaning & Janitorial	Washroom Services	01/07/2023	01/07/2027	SXL Framework, Direct Award	£1,431,616
30/06/2023	Scottish Water Horizons Ltd (SC264806)	Refuse & Waste	Organic Waste - Food	01/07/2023	01/07/2027	SXL Framework, Mini-Comp	£102,352

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
07/11/2023	Stantec UK Ltd (01188070)	Construction Consultancy	City Wide Mandatory 20mph Road Assessment	13/11/2023	13/03/2024	SXL Framework, Direct Award	£122,800
08/01/2024	Systra Ltd (03383212)	Construction Consultancy	Workplace Parking Licencing Scheme development	15/01/2024	15/08/2024	SXL Framework, Mini-Comp	£75,632
01/05/2023	Wybone Ltd (952455)	Refuse & Waste	Metal Free Standing Bin House	08/05/2023	08/05/2028	SXL Framework, Mini-Comp	£262,476
01/04/2023	Corporate Travel Management (North) Ltd (00488182)	Travel	Travel Management Service Retender	27/02/2023	27/08/2025	Scottish Procurement Framework, Call-off	£750,000

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
01/08/2023	Lyreco UK Ltd	Stationery & Computer Consumables	National Contract - Office stationery and Computer Consumables	01/07/2023	01/07/2027	Scottish Procurement Framework, Direct Award	£5,200,000
01/07/2023	Veneskky Brown Recruitment Ltd (SC279944), Blue Arrow Ltd, Brightwork Ltd (SC296104), ASA International Ltd, trading as ASA Recruitment (SC237955)	Recruitment & HR	Admin, Catering and Manual Staff Services (South)	13/04/2023	13/04/2027	Scottish Procurement Framework	£64,772,000

Award Date	Successful Supplier(s)	Commodity /Subject Matter	Title	Contract Start Date	Contract End Date Inclusive of Extensions	Procurement Route	Award Value Inclusive of Extensions
01/07/2023	Venesky Brown Recruitment, ASA International T/A ASA Recruitment, Harvey Nash Ltd, Lorien Resourcing Ltd	Recruitment & HR	Interim Professional Staff Services	13/04/2023	13/04/2027	Scottish Procurement Framework	£64,772,000
01/07/2023	SPT	Coach Hire	School Transport Agreement	01/04/2023	01/04/2027	GCC Framework above Procurement Threshold	£9,600,000
11/09/2023	Guest Motors Ltd (00585041)	Vehicles	Purchase of 5T Panel Vans	12/09/2023	12/10/2023	Other Framework, Mini-Comp	£186,000

APPENDIX 2 – REQUIREMENTS OF THE ACT

(1) In this section -

- “small and medium enterprises” means businesses with not more than 250 employees,
- “third sector bodies” means organisations (other than bodies established under an enactment) that exist wholly or mainly to provide benefits for society or the environment.

(2) In this section, references to the wellbeing of the authority’s area include reducing inequality in the area. Procurement Reform (Scotland) Act 2014 asp 12 Part 2 Procurement strategy and annual report Section 15

15 Procurement Strategy

(1) A contracting authority which expects to have significant procurement expenditure in the next financial year must, before the start of that year -

- (a) prepare a procurement strategy setting out how the authority intends to carry out regulated procurements, or
- (b) review its procurement strategy for the current financial year and make such revisions to it as the authority considers appropriate.

(2) Subsection (3) applies where a contracting authority -

- (a) has not, in relation to a financial year, prepared or reviewed a strategy under subsection (1), and
- (b) becomes aware of the likelihood of having significant procurement expenditure during that year.

(3) The contracting authority must, as soon as practicable after it becomes aware of the likelihood of having significant procurement expenditure-

- (a) prepare a procurement strategy setting out how the authority intends to carry out regulated procurements, or
- (b) review its most recent procurement strategy and make such revisions to it as the authority considers appropriate.

(4) An authority has significant procurement expenditure in a year if the sum of the estimated values of the contracts to which its regulated procurements in that year relate is equal to or greater than £5,000,000.

(5) The procurement strategy must, in particular -

- (a) set out how the authority intends to ensure that its regulated procurements will
 - (i) contribute to the carrying out of its functions and the achievement of its purposes
 - (ii) deliver value for money, and

-
- (iii) be carried out in compliance with its duties under section 8,
- (b) include a statement of the authority's general policy on—
- (i) the use of community benefit requirements,
 - (ii) consulting and engaging with those affected by its procurements,
 - (iii) the payment of a living wage to persons involved in producing, providing or constructing the subject matter of regulated procurements,
 - (iv) promoting compliance by contractors and sub-contractors with the Health and Safety at Work etc. Act 1974 (c.37) and any provision made under that Act, and
 - (v) the procurement of fairly and ethically traded goods and services,
- (c) include a statement of the authority's general policy on how it intends its approach to regulated procurements involving the provision of food to -
- (i) improve the health, wellbeing and education of communities in the authority's area, and
 - (ii) promote the highest standards of animal welfare,
- (d) set out how the authority intends to ensure that, so far as reasonably practicable, the following payments are made no later than 30 days after the invoice (or similar claim) relating to the payment is presented -
- (i) payments due by the authority to a contractor,
 - (ii) payments due by a contractor to a sub-contractor,
 - (iii) payments due by a sub-contractor to a sub-contractor,
 - (e) address such other matters as the Scottish Ministers may by order specify.

(6) The Scottish Ministers may by order modify subsection (4) so as to substitute for the figure specified there for the time being such other figure as they consider appropriate.

(7) In subsection (5)(b)(iii), a “living wage” means remuneration which is sufficient to ensure an acceptable standard of living.

APPENDIX 3 – COMMUNITY BENEFIT OUTCOMES

Outcomes Delivered during FY23/24

Outcomes	Delivered
	April 23 - Mar 24
CHN01 - Supply Chain Briefings	7
CHN02 - Business Mentoring	29
COM01 - Community Engagement - Financial Support (minimum £1k)	93
COM02 - Community Engagement - Non Financial Support (minimum 5 hours)	84
EMP01 - New Employee - Full Time Job (from Priority Group)	28
EMP02 - New Employee Full Time Job (non Priority Group)	43
EMP03 - New Employee - Part Time Job (from Priority Group)	7
EMP04 - Apprentice New Start - Full Time (from Priority Group)	9
EMP06 - New Entrant Graduate - Full Time (from Priority Group)	10
EMP08 - Apprentice Transferred - Full Time	6
EMP09 - Apprentice Transferred - Part Time	1
EMP10 - New Job Created on a Construction Site	3
QUA01 - Industry Recognised Qualification - ZZ	7
SKL01 - MCR Pathways 1-2-1 Mentoring Programme (or equivalent Programme)	11
SKL02 - School Mentoring or Enterprise Programme	4
SKL03 - Work Experience Placement - Foundation Apprenticeship	4
SKL04 - Taster Sessions (Council or Delivery Partner Programme)	7
SKL05 - Work Experience Placement - School	22
SKL06 - Work Experience Placement - Non School	15
SKL07 - Careers Event	85
SKL08 - Workplace Visit	20
Total	495

APPENDIX 4 – FUTURE REGULATED PROCUREMENTS

Commodity Group	Estimated Contract Start Date	Title	Procurement Route	Anticipated IPA Total
Advertising	03/01/2025	Bus Stop Advertising	GCC Contract Above Threshold Open	TBC
Advertising	13/03/2025	Media Planning and Buying	Scottish Procurement Framework Mini-Comp Above Threshold	TBC
Aids	31/10/2024	Repair & Maintenance of Community Equipment (EquipU)	GCC DPS ITT	£4,618,692
Aids	31/10/2024	Supply and Delivery of Bathlifts	GCC DPS ITT	TBC
Aids	31/10/2024	Supply and Delivery of Daily Living Aids	GCC DPS ITT	TBC
Aids	31/10/2024	Supply and Delivery of Daily Living Aids (Toileting Aids)	GCC DPS ITT	TBC

Commodity Group	Estimated Contract Start Date	Title	Procurement Route	Anticipated IPA Total
Aids	31/10/2024	Supply and Delivery of Moving and Handling Equipment - Flat Sliding Sheets	GCC DPS ITT	TBC
Aids	31/10/2024	Supply and Delivery of Moving and Handling Equipment - Transfer Aids and Accessories	GCC DPS ITT	TBC
Aids	31/10/2024	Supply and Delivery of Moving and Handling Equipment (TBC)	GCC DPS ITT	TBC
Aids	31/10/2024	Supply and Delivery of Seating and Accessories (Bariatric Chair)	GCC DPS ITT	TBC
Aids	31/10/2024	Supply and Delivery of Seating and Accessories (Complex Chair)	GCC DPS ITT	TBC
Aids	31/10/2024	Supply and Delivery of Seating and Accessories (Highly Complex Chair)	GCC DPS ITT	TBC
Aids	31/10/2024	Supply and Delivery of Seating and Accessories (Riser Recliner Chairs)	GCC DPS ITT	TBC
Aids	31/10/2024	Supply and Delivery of Shower Aids	GCC DPS ITT	TBC
Aids	31/10/2024	Supply and Delivery of Shower Boards	GCC DPS ITT	TBC
Aids	31/10/2024	Supply and Delivery of Shower Chairs	GCC DPS ITT	TBC
Aids	31/10/2024	Supply and Delivery of Walking Aids	GCC DPS ITT	TBC
Aids	31/10/2024	Supply of Wheelchairs	GCC DPS ITT	£20,496
Aids	18/11/2024	Inflatable Mattress	To be allocated	TBC

Commodity Group	Estimated Contract Start Date	Title	Procurement Route	Anticipated IPA Total
Aids	02/12/2024	Supply and Delivery of Hoists and Slings (TBC)	GCC DPS ITT	TBC
Aids	02/12/2024	Supply and Delivery of Hoists and Slings (TBC)	GCC DPS ITT	TBC
Aids	02/12/2024	Supply only and Supply, Installation of Automatic Toileting Systems	GCC DPS ITT	TBC
Aids	02/12/2024	Thorough Examination (LOLER)	GCC DPS ITT	TBC
Catering	12/12/2024	Hire of Commercial Catering Equipment	GCC Framework Above Threshold Open	£136,800
Catering	04/01/2025	Disposable Products - Catering disposables	SXL Framework Mini-Comp Above Threshold	TBC
Catering	01/04/2025	Supply, Delivery, Repair and Maintenance of Commercial Catering Equipment	GCC Contract AboveThreshold Open	£800,000
Cleaning & Janitorial	17/03/2025	SXL Cleaning Equipment Framework Agreement Lot 1 – Supply & Delivery of Cleaning Equipment & Associated Products Lot 2 – Maintenance & Repair of Cleaning Equipment & Associated Products	SXL Framework Mini-Comp Above Threshold	£324,000
Cleaning & Janitorial	01/04/2025	Refurbish and Operate Public Toilet Facilities in Glasgow	GCC Contract AboveThreshold Open	£1,700,000
Clothing & PPE	19/12/2024	Clothing and PPE - Tunics	SXL Framework Mini-Comp Above Threshold	£247,053
Clothing & PPE	01/03/2025	Outdoor Clothing	GCC Framework Above Threshold Open	TBC

Commodity Group	Estimated Contract Start Date	Title	Procurement Route	Anticipated IPA Total
Construction & Trades	14/10/2024	Duke Street and John Knox Street Public Realm Construction	City Deal Mini-Comp	£8,160,071
Construction & Trades	04/11/2024	Connecting Woodside - St George's Road	GCC Framework, Mini-Comp,	TBC
Construction & Trades	06/01/2025	Cowcaddens Road/Dobbies Loan - Public Realm Construction	City Deal Mini-Comp	£5,476,905
Construction & Trades	10/01/2025	North Hanover Street Public Realm Construction	City Deal Mini-Comp	£7,000,001
Construction & Trades	03/02/2025	DPS Construction	GCC DPS ITT	TBC
Construction & Trades	03/03/2025	George Square and Block C Avenues Public Realm Construction	City Deal Mini-Comp	£22,000,000
Construction Consultancy	11/11/2024	Clyde Tunnel Communication Services	SXL Framework Mini-Comp Under Threshold	£308,333
Construction Consultancy	07/06/2025	Landfill Consultancy Support (Full Tender)	GCC Contract Above Threshold Open	£300,000
Domestic Appliances	01/02/2025	Domestic Furniture and Furnishings	SXL Framework Call-off	TBC
Events	20/12/2024	Clyde Chorus	GCC Contract Above Threshold Open	£250,000
Financial	01/11/2024	SPF Member Data Services	Other Framework Mini-Comp Above Threshold	£87,000
Financial	04/11/2024	Single Person Discount Review	Other Framework Direct Award Above Threshold	£257,100
Financial	15/12/2024	Model for Climate Investment - External Financial Advice/Consultancy	Other Framework Mini-Comp Above Threshold	TBC
Financial	01/04/2025	Debt Management	SXL Framework Mini-Comp Above Threshold	TBC

Commodity Group	Estimated Contract Start Date	Title	Procurement Route	Anticipated IPA Total
Financial	08/05/2025	Electronic Payment Services - Cash Out	Other Framework Direct Award Under Threshold	TBC
Food & Water	28/01/2025	Hot Beverages - Machines and Consumables	GCC Framework Above Threshold Open	£720,000
Food & Water	27/02/2025	Supply and Delviery of School Compliant Hot Beverages (Hot Chocolate)	To be allocated	TBC
Food & Water	01/04/2025	Good Food Glasgow	GCC Contract AboveThreshold Open	TBC
Food & Water	01/05/2025	SXL Framework for Groceries and Provisions (Supply and Distribution of Dairy & Chilled Products (mini comp))	SXL Framework Mini-Comp Above Threshold	TBC
Food & Water	01/05/2025	SXL Framework for Groceries and Provisions. (Supply and Distribution of Dried Goods and Ambient Products (mini comp))	SXL Framework Mini-Comp Above Threshold	TBC
Food & Water	01/05/2025	SXL Framework for Groceries and Provisions. Supply and Distribution of Crisps, Confectionery, Soft Drinks & Water (mini comp)	SXL Framework Mini-Comp Above Threshold	TBC
IT	01/11/2024	Adobe licences renewal	Scottish Procurement Framework Direct Award Above Threshold	TBC
IT	01/11/2024	ERP Systems Integrator	Other Framework Mini-Comp Above Threshold	TBC
IT	01/02/2025	Digital Advisory Services	GCC Framework Above Threshold Open	TBC
IT	01/04/2025	Computer and Storage Services	Other Framework Mini-Comp Above Threshold	TBC

Commodity Group	Estimated Contract Start Date	Title	Procurement Route	Anticipated IPA Total
IT	01/05/2025	Digital Workforce Services 1 - Laptops	Other Framework Mini-Comp Above Threshold	TBC
IT	01/05/2025	Digital Workforce Services 2 - tablets	Scottish Procurement Framework Mini-Comp Above Threshold	TBC
IT	01/05/2025	Digital Workforce Services 3 - IT Peripherals	Scottish Procurement Framework Mini-Comp Above Threshold	TBC
IT	01/05/2025	Digital Workforce Services 4 - Multi Functional Devices (print)	Scottish Procurement Framework Mini-Comp Above Threshold	TBC
IT	01/05/2025	Digital Workforce Services 5 - Telephony	Scottish Procurement Framework Mini-Comp Above Threshold	TBC
IT	01/05/2025	Digital Workforce Services 6 - Software	Scottish Procurement Framework Direct Award Above Threshold	TBC
IT	01/05/2025	Service Desk - potential to be >1 procurement.	GCC Contract Under Threshold Restricted	TBC
IT	01/05/2025	Service Integration and Management - potential to be >1 procurement.	GCC Framework AboveThreshold Restricted	TBC
IT	30/06/2025	ERP Replacement (SAAS)	Other Framework Mini-Comp Above Threshold	£14,505,174
Legal Consultancy	09/04/2025	Provision of Professional Legal Services	GCC Framework Above Threshold Open	TBC

Commodity Group	Estimated Contract Start Date	Title	Procurement Route	Anticipated IPA Total
Linens & Fabrics	08/09/2025	<p>Linens & Fabrics</p> <ul style="list-style-type: none"> • Lot 1 – Curtains, Blinds, Bedding, Decorative Accessories to include manufacture, supply, delivery and installation of the Goods. • Lot 2 – Towels, Bedding Accessories, Table Linen, Miscellaneous items (including Shower Curtains) and to include supply and delivery of the Goods. • Lot 3 – Name Labels for clothing, bedding and soft furnishings 	GCC Contract AboveThreshold Open	TBC
Livestock, Animals & Plants	10/10/2024	Glasgow City Centre Tree Planters	GCC Framework Above Threshold Open	£108,333
Livestock, Animals & Plants	07/09/2025	Horticulture & Plants Framework	GCC Framework Above Threshold Open	TBC
Other Commodity	01/02/2025	Provision of Language Translation Services	GCC Contract AboveThreshold Open	£3,900,000
Photographic & Audio Visual Equipment	14/10/2024	The Inspection, Maintenance and Repair of Stage Lighting in Primary and Secondary Schools	GCC Contract AboveThreshold Open	£200,000
Plant Equipment	01/11/2024	Winter Plant and Equipment	SXL Framework Mini-Comp Under Threshold	£670,000
Playground Equipment & Surfaces	09/12/2024	Maintenance and Repair of Synthetic Sport Surfaces	SXL Framework Mini-Comp Above Threshold	£900,000
Post, Courier & Distribution	17/01/2025	Courier Services-Hot Meal Deliveries	GCC Framework Above Threshold Open	£853,000

Commodity Group	Estimated Contract Start Date	Title	Procurement Route	Anticipated IPA Total
Professional Services	01/04/2025	Counselling in Education Establishments	GCC Framework Above Threshold Open	£8,000,000
Professional Services	01/04/2025	Enhancing Literacy	GCC Framework Above Threshold Open	£4,000,000
Professional Services	01/08/2025	Salary Sacrifice Schemes Administrator for Childcare Vouchers scheme	GCC Contract AboveThreshold Open	£1,200,000
Professional Services	31/08/2025	Digital Boost 1-2-1 Consultation	GCC Contract AboveThreshold Open	TBC
Refuse & Waste	29/09/2024	Supply and Delivery of on Street Bin Hubs	Other Framework Mini-Comp Above Threshold	TBC
Refuse & Waste	25/11/2024	Organic Waste - Comingled Food and Garden Waste	GCC Contract AboveThreshold Open	£4,000,000
Refuse & Waste	04/03/2025	Special Waste	SXL DPS ITT	TBC
Security & Safety	01/12/2024	Cash Collection Services	SXL Framework Mini-Comp Under Threshold	TBC
Security & Safety	31/03/2025	Provision of Guarding, Taxi Marshalling, Key Holding and Event Stewarding	SXL Framework Direct Award DA Above Threshold	£18,274,848
Security & Safety	01/02/2025	Security Advisery Services	GCC Framework Above Threshold Open	£1,700,000
Social Work	TBC	Older People Community Services - Appropriate Adult	TBC	TBC
Social Work	TBC	Children and Families 16+ Services	TBC	TBC
Social Work	TBC	Children and Families Transformational Change Support	TBC	TBC
Social Work	01/07/2025	Disabilities Adult Shared Lives	TBC	TBC
Social Work	TBC	Mental Health Supported Accommodation	TBC	TBC

Commodity Group	Estimated Contract Start Date	Title	Procurement Route	Anticipated IPA Total
Social Work	TBC	Older People Community Services Care and Repair	TBC	TBC
Social Work	TBC	Children and Families UASC programme in development and may require procurement to be carried out during the period	TBC	TBC
Social Work	TBC	Homelessness and Asylum Services. Programme in development and may require procurement to be carried out during the period.	TBC	TBC
Social Work	TBC	Women's Services Undergoing review and may require procurement to be carried out during the period	TBC	TBC
Sports & Recreation	18/10/2024	Purchase and Installation of PE Equipment	Other Framework Mini-Comp Above Threshold	£360,000
Street Road Lighting	01/12/2024	Supply and Delivery of Street Lighting Materials SXL UIG Participation	SXL Framework Call-off	£8,400,000
Travel	27/08/2025	Travel Management Service	Scottish Procurement Framework Call-off	TBC
Utilities & Fuel	01/02/2025	Supply and Delivery of Bottled Gas	SXL Framework Direct Award Under Threshold	TBC
Utilities & Fuel	01/04/2025	Supply of Liquid Fuels - Heating, Marine and Automotive fuels	Other Framework Call-off	TBC
Utilities & Fuel	01/04/2025	Supply of Natural Gas	Scottish Procurement Framework Call-off	£32,500,000

Commodity Group	Estimated Contract Start Date	Title	Procurement Route	Anticipated IPA Total
Utilities & Fuel	02/07/2025	Fuel Management System and Fleet Fuel System Maintenance	GCC Contract AboveThreshold Open	TBC
Vehicles	01/10/2024	Winter Gritting System	Other Framework Mini-Comp Above Threshold	£181,480
Vehicles	14/10/2024	Consultancy Support for the Development of the Glasgow City Region (GCR) Electric Vehicle Charging Infrastructure (EVCI) Collaboration	SXL Framework Mini-Comp Under Threshold	£499,000
Vehicles	01/12/2024	Purchase and Maintenance of 1 x Standard Shovel 9 x High Lift Shovels 1 x Material Handler -	GCC DPS ITT	£13,811,600
Vehicles	27/03/2025	SXL Vehicle Spare Parts - Parts for L1 Light & Heavy Vehicles,L2 Auto Electrical Parts, L3 Hydraulic ,L4 Replacement Sweeper Brushes, L5 Replacement Glass, L6Consumables & L7 Specialist Vehicles (LOTS still to be agreed)	To be allocated	TBC
Vehicles	01/04/2025	Purchase of Electric Cars	Scottish Procurement Framework Mini-Comp Above Threshold	TBC
Vehicles	28/04/2025	GLASGOW CYCLE HIRE SCHEME 2024	GCC Contract AboveThreshold Open	TBC

Commodity Group	Estimated Contract Start Date	Title	Procurement Route	Anticipated IPA Total
Vehicles	01/07/2025	The Provision of Electric Vehicle Charging Infrastructure for Glasgow City Region - Collaborative Contract	GCC Contract UnderThreshold Open	TBC

APPENDIX 5 – PROCUREMENT STRATEGY ACTION PLAN

Objectives	Action Reference	Proposed Action	FY	Owner	Action Status	RAG Status
1. Support the Council's Net Zero, Ecological and Adaptation Ambitions						
1. Support the Council's Net Zero, Ecological and Adaptation Ambitions	1.01	Ensure our sourcing strategies and tender evaluation align and support suppliers which have net zero goals	2025	CPU/HSCP/Service Areas	New	Green
1. Support the Council's Net Zero, Ecological and Adaptation Ambitions	1.02	We will work with the Scottish Government/Council Depts and partners such as Skills Development Scotland and Chamber of Commerce to identify and consider practicable carbon counting methodologies that allow suppliers to quantify embodied carbon within the procurement process.	2025	CPU Dev Team/HSCP/SSG	BAU	Green
1. Support the Council's Net Zero, Ecological and Adaptation Ambitions	1.03	We will work with our suppliers to improve the climate resilience of our supply chains and reduce their vulnerability to climate risks.	2025	CPU/HSCP/NRS	New	Green
1. Support the Council's Net Zero, Ecological and Adaptation Ambitions	1.04	To support the climate change agenda we will explore how we can reduce our carbon emissions within our supply chain regarding scope 1,2,3 emissions.	2025	CPU Dev Team/NRS/HSCP	New	Green

Objectives	Action Reference	Proposed Action	FY	Owner	Action Status	RAG Status
1. Support the Council's Net Zero, Ecological and Adaptation Ambitions	1.05	Increase the council's sustainable performance by utilising the council's Sustainable Steering Group and continuing to deliver the sustainable Procurement Action Plan as derived from the Scottish Government's Flexible Framework Tool.	2027	CPU Dev Team/HSCP/SSG	BAU	Green
1. Support the Council's Net Zero, Ecological and Adaptation Ambitions	1.06	We will review our community benefits process and menu to explore how we can include support for relevant projects and activities that support our adaptation, climate resilience, net zero objectives and reducing poverty	2024	CPU Dev Team/HSCP/Service Areas	New	Green
1. Support the Council's Net Zero, Ecological and Adaptation Ambitions	1.07	Continue to build on our approach in utilising life cycle mapping, whole life costings and circular economy throughout the procurement process	2024	CPU/HSCP/Service Areas	New	Green
2. To Provide Sustainable and Effective Procurement for our Stakeholders						
2. To Provide Sustainable and Effective Procurement for our Stakeholders	2.01	Review P2P processes and roles in conjunction with CBS and Service areas.	2023	CPU Dev Team/CBS	New	Complete
2. To Provide Sustainable and Effective Procurement for our Stakeholders	2.02	Engage with suppliers and stakeholders to identify how we can improve and streamline our processes and inform mobilisation and exit strategies	2024	CPU Dev Team/HSCP	New	Green

Objectives	Action Reference	Proposed Action	FY	Owner	Action Status	RAG Status
2. To Provide Sustainable and Effective Procurement for our Stakeholders	2.03	Form closer working relationships with COE's, other LA's, Agencies, Organisations and Partners and to benchmark processes and procedures.	2025	CPU Dev Team/HSCP	New	Green
2. To Provide Sustainable and Effective Procurement for our Stakeholders	2.04	Streamline and standardise Social Work and Corporate Procurement Unit processes and documentation.	2027	CPU Dev Team/HSCP	BAU	Green
2. To Provide Sustainable and Effective Procurement for our Stakeholders	2.05	Identify procurement Information and Communication Technology (ICT) development requirements and work with our SITT Team and ICT provider to identify opportunities to implement them.	2027	CPU Dev Team/HSCP/Legal Services/service areas	BAU	Green
2. To Provide Sustainable and Effective Procurement for our Stakeholders	2.06	Undertake a wider Legal review of the council's terms and conditions to ascertain if these can be more flexible and appealing to suppliers/contractors, reflecting volatile market whilst mitigating the opportunity of risk for the Council.	2026	CPU Dev Team/HSCP/Legal Services/service areas	New	Green
3. Shape and Drive Innovation						
3. Shape and Drive Innovation	3.01	Identify the challenges facing the council which could be explored via the innovative partnership route to market and obtain a greater knowledge of the relevant evolving marketplace and global innovative solutions.	2027	Service Area	New	Green

Objectives	Action Reference	Proposed Action	FY	Owner	Action Status	RAG Status
3. Shape and Drive Innovation	3.02	Advocate the benefits of SCOTLAND INNOVATES PORTAL and look to incorporate variant bids and increase the utilisation of PIN notices and Early Market Engagement into our tender process.	2025	CPU/HSCP	New	Green
3. Shape and Drive Innovation	3.03	Ensure specification take account of market challenges such as availability of materials and services and are more outcomes driven	2024	Service Area	New	Green
4. Support Community Wealth Building and Increase Local Economic Growth						
4. Support Community Wealth Building and Increase Local Economic Growth	4.01	Further investigation for SME'S, Social Enterprises, supported businesses and third sector against workplan/commodities and engagement with Econ Dev/SDP and running a number of events during the year.	2025	CPU Dev Team/HSCP	New	Green
4. Support Community Wealth Building and Increase Local Economic Growth	4.02	Work more closely with Economic Development and SDP to shape new businesses (SME, Third Sector and Social Enterprises) that are pertinent and relevant to the council procurement workplan.	2027	CPU Dev Team/HSCP/Econ Dev	New	Green
4. Support Community Wealth Building and Increase Local Economic Growth	4.03	Explore how procurement can support Community Benefits Wishlist's and community priorities such as poverty reduction and improve equality	2027	CPU Dev Team/Community Partnerships	New	Green

Objectives	Action Reference	Proposed Action	FY	Owner	Action Status	RAG Status
4. Support Community Wealth Building and Increase Local Economic Growth	4.04	Continue to support the national meet the buyer event, to hold at least one annual GCC meet the buyer event and relevant tender talk session in conjunction with the SDP.	2027	CPU/HSCP	New	Green
5. Procurement to be a strategic partner						
5. Procurement to be a strategic partner	5.01	Promote and create a better understanding of the procurement process and procedures across the council.	2024	CPU	New	Green
5. Procurement to be a strategic partner	5.02	Further develop our communication strategy for our internal and external stakeholders which aligns with the council's customer strategy.	2023	CPU Dev Team/HSCP	New	Complete
5. Procurement to be a strategic partner	5.03	Look to develop interactive methods of sharing data.	2024	CPU Dev Team/HSCP	New	Green
5. Procurement to be a strategic partner	5.04	Engage with Education to consider how we can promote procurement at career events with a view to grow our own and succession planning.	2025	CPU Dev Team/HSCP/Education	New	Green

Objectives	Action Reference	Proposed Action	FY	Owner	Action Status	RAG Status
5. Procurement to be a strategic partner	5.05	Increase understanding on what can be delivered under partnerships /grant funding and what is governed by the procurement rules.	2024	CPU Dev Team/Legal Services/Service Areas	New	Green
5. Procurement to be a strategic partner	5.06	Continue to support the delivery of Council strategy and policies and motions (e.g. climate plan, city deal sustainable, economic dev, RLW Employer) action to cover council strategy requirements.	2027	CPU/HSCP/Service Areas	New	Green
5. Procurement to be a strategic partner	5.07	Strategy Owners/Service Areas to engage with procurement to ensure procurement actions are achievable.	2027	CPU/HSCP/Service Areas	New	Green
6. Support Council Financial Challenges						
6. Support Council Financial Challenges	6.01	Continue to target savings via demand management activities, rationalise and standardise products and monitor contract and non-contract spend via the SOAR process.	2027	CPU/Service Areas	BAU	Green
6. Support Council Financial Challenges	6.02	Look to develop opportunities for open book/gain sharing incentivisation models approach across our workplan.	2024	CPU/HSCP/Service Areas	New	Green

Objectives	Action Reference	Proposed Action	FY	Owner	Action Status	RAG Status
5. Procurement to be a strategic partner	5.07	Strategy Owners/Service Areas to engage with procurement to ensure procurement actions are achievable.	2027	CPU/HSCP/Service Areas	New	Green
6. Support Council Financial Challenges						
6. Support Council Financial Challenges	6.01	Continue to target savings via demand management activities, rationalise and standardise products and monitor contract and non-contract spend via the SOAR process.	2027	CPU/Service Areas	BAU	Green
6. Support Council Financial Challenges	6.02	Look to develop opportunities for open book/gain sharing incentivisation models approach across our workplan.	2024	CPU/HSCP/Service Areas	New	Green

APPENDIX 6 – GLOSSARY

Best Value

An economic assessment by the public sector as to whether a project represents value for money; the optimum combination of cost and quality to provide the required service.

Commercial

Area of spend that can be influenced by the procurement function.

Commodity

Taxonomy (classification) for the entire Council, to give the Council the ability to accurately describe the primary business activities of its suppliers the commodity approach presently used by the Council was defined back in 2006 and was reviewed and refined as part of the 2016 to 2018 Strategy. Commodity ownership, definitions and scope will continue to be developed as part of the Council's Corporate Procurement and Commercial Improvement Strategy 2018 to 2022.

Community Benefits

Community benefits are requirements which deliver wider benefits in addition to the core purpose of a contract. These can relate to social, economic and or environmental benefits.

Community Benefits Clauses

Community benefits clauses are requirements which deliver wider benefits in addition to the core purpose of a contract. These clauses can be used to build a range of social, economic, and environmental conditions into the delivery of Council contracts.

Flexible Framework Self-Assessment Tool (FFSAT)

This tool will help organisations assess where their current level of performance lies, and the actions required for improving their performance. The Scottish Government recommends that organisations carry out initial and periodic self-assessments against the FFSAT. This enables measurement against various aspects of sustainable procurement.

Public Contracts Scotland

The national advertising portal used to advertise all Scottish Government goods, services or works contract opportunities.

Regulated Procurement

Contracts above the EU contract threshold values where the relevant EU regulations apply (above £50,000 for goods and services contracts and above £2,000,000 for works contracts).

Small and Medium-sized Enterprises (SMEs)

Enterprises which employ fewer than 250 persons and which have an annual turnover not exceeding £50 million and/or an annual balance sheet total not exceeding £43 million.

Stakeholder

Any person or group who has a vested interest in the success of the procurement activity, i.e. either provides services to it, or receives services from it.

Supplier

An entity who supplies goods or services; often used synonymously with “vendor”.

Supported Business

An organisation whose main aim is the social and professional integration of disabled or disadvantaged persons.

Sustainable Procurement

A process whereby organisations meet their needs for goods, services, works and utilities in a way that achieves value for money on a whole life basis and generates benefits, not only for the organisation but also to society, the economy, and the environment.

Third Sector

The part of an economy or society comprising non-governmental and non-profit-making organisations or associations

Work Plan

List of upcoming procurement activity including re-tenders, extensions, and new activity.

APPENDIX 7 – KEY STATISTICS



90% of award suppliers pay the Real Living Wage in 23/24



£6.7m of cash savings

£10.5m of cost avoidance savings