

From David Henderson, C.O.S.S on the 16th Jan 2019

That's really helpful actually. I was worried that City Property might have been pushing in the background.

I can do the 14th.

I'm hopeful that this might just be a question of reassuring them. One of their worries will be about sustainability and whether you have the strength at committee level (range of skills) and depth (number of members) and a solid approach to business planning. They would receive lots of negative publicity if they transfer and then a few years later it wasn't working out for you.

They might be thinking about offering you a phased approach. That would be a short lease with the option for you to buy in three or four years.

Alternatively they might be hoping that you can offer a transfer value of some nature. It's good you are sounding out the SLF.

David

Sent from my iPhone

On 16 Jan 2019, at 17:58, Jenny Reeve [REDACTED] wrote:

Hi both,

Jackie Henderson just called me. She is asking if we can meeting Thursday the 14th Feb at 10am at the City Chambers, rather than on the 12th? Daniella, we're meeting with Tony from the Land Fund at 1pm, but hopefully this would give us enough time to get back to the office. David, would this suit you? If not, Daniella could you possibly liase with Jackie at the transfer team to find a suitable date for us all?

It's a bit odd really-Jackie said that it was just to have an "informal chat", rather than a formal meeting but agreed that the content of the meeting may influence any decisions made by the Council, which I pointed out was not really "informal" at all. She said that the transfer team don't have a "set process" when going through asset transfer with groups-that some groups they meet with multiple times, and some they don't meet with at all. I pointed out that this wasn't a particularly helpful or transparent approach. She said that they wanted to talk with us around our current lease-that we're on a short-term lease, and may want to consider at long-term lease of 15-20 years in length. I said that we'd been here a decade already and that our lease terms had po-goes from 4 years, to no lease at all for a considerable amount of time, to 1 year and now rolling so we weren't applying for asset transfer on the basis of our current lease term.

I have asked her to send us a full list of questions ahead of the meeting date-she said she would, but couldn't predict what questions they might ask in reaction to what we say at the meeting!! She has also asked us to think of anything we may want to ask them or raise with them (!) In any case, it will just be Jackie and Richard Kelly at the meeting and we have to give her a list of those who will be in attendance from our camp. I am inclined to "stick to the script" we write in response to their set questions and to not be

drawn too far from that path in person at the meeting. Hopefully we'll have more insight when they send those through.

Thanks!